

We'll begin soon.





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# Project Management in The Medical Device Field

06MAY2022

Michael O'Connor



# Michael O'Connor

Senior Research Program Director,  
Program Management, Enabling  
Technologies

## Top 5 strengths

1. Achiever
2. Discipline
3. Context
4. Individualization
5. Learner

## PROJECT MANAGEMENT



## About

### 36 Years

Research, Development,  
Science, Technology,  
Innovation, Quality,  
Regulatory, Clinical etc.

### 32 Years

In Medical Devices

## Fun facts

- I have a twin sister
- Music lover - play percussion and learning piano
- First job: Soccer referee
- Down time: Family, reading, gardening landscaping, fitness, soccer

## Vision

- Deliver global program management...
  - Successful program teams
  - Successful outcomes
  - Improved patient lives

## Core beliefs

*"Project Managers are the most creative pros in the world; we have to figure out everything that could go wrong, before it does"*

Fredrick Haren

## Experience

- Senior Program Director, Program Management, Enabling Technologies
- Director Strategy and Project Management, Corporate Science and Technology
- Senior Program Manager, Corporate Quality and Regulatory
- Senior Manager, Compliance and Audit, Neuromodulation

## Education

- Ph.D.: Civil Engineering, University of Maryland, College Park, A. James Clark School of Engineering
- MSc: Technology Management, University of St. Thomas
- MSc: Project Management, University of Wisconsin-Platteville
- MBA: Business Management, University of Phoenix

## Lived here

- Twin Cities of Minnesota
  - Global Travel
    - Canada
    - Mexico
    - Europe
    - China
    - India
    - South America
    - Middle East

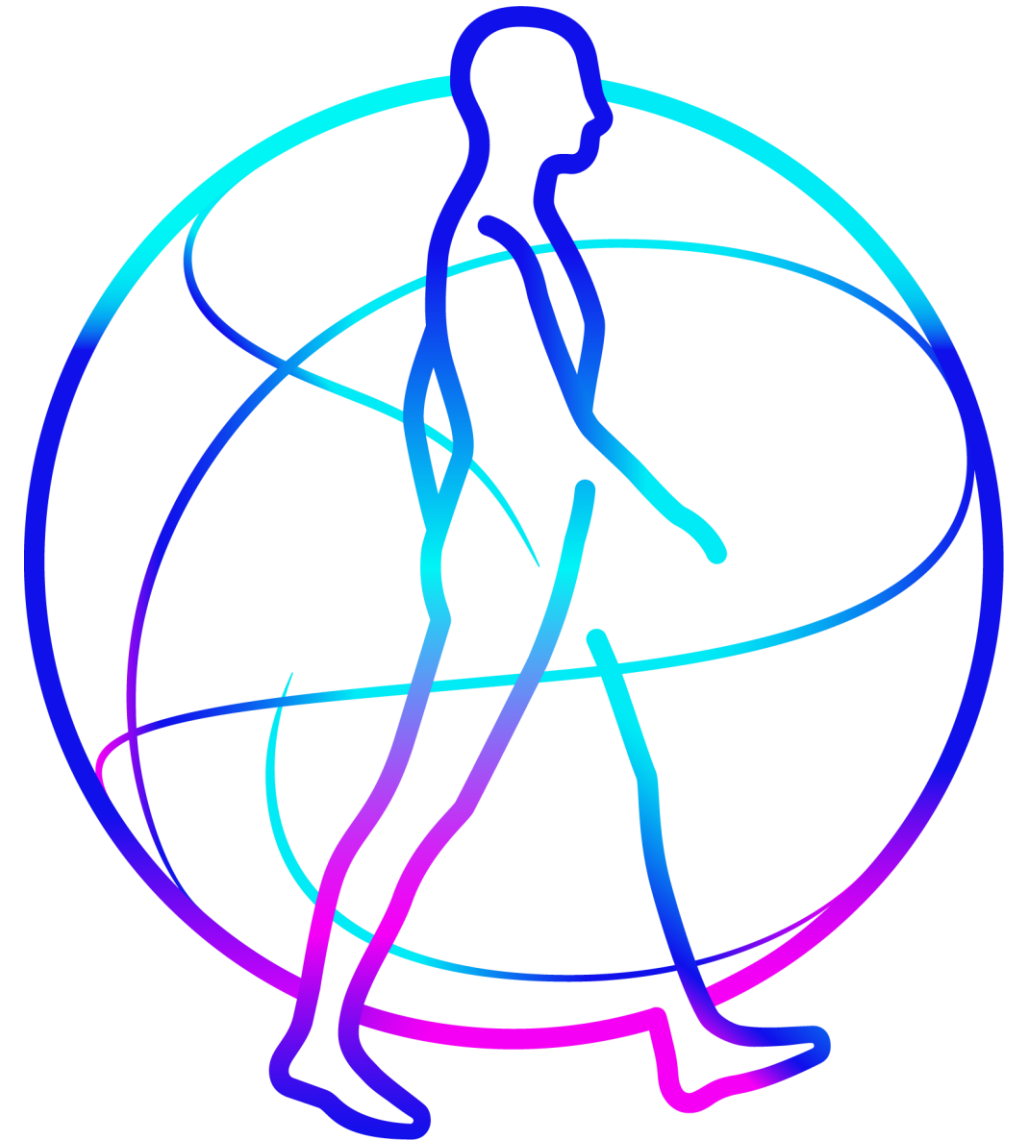
*"Life is like riding a bicycle. To keep your balance, you must keep moving"*

Albert Einstein

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Agenda:

- Medical Device Project Context
- Planning - Scope
- Resources
- Cost
- Schedule
- Stakeholders
- Risk
- Execution
- Project Completion
- Lessons Learned
- Summary



# Medical Device Project Context

- What is a Medical Device?
  - They can be as simple as a band-aide or as complex as a pacemaker
- Determine if your product meets the FDA definition
- Determine if your product is a 510(K) or PMA submission
- Are there Similar Products on The Market?
- Does it have Mobile Application or Software?
- Will this be Sold Globally?



# Medical Devices Project Context



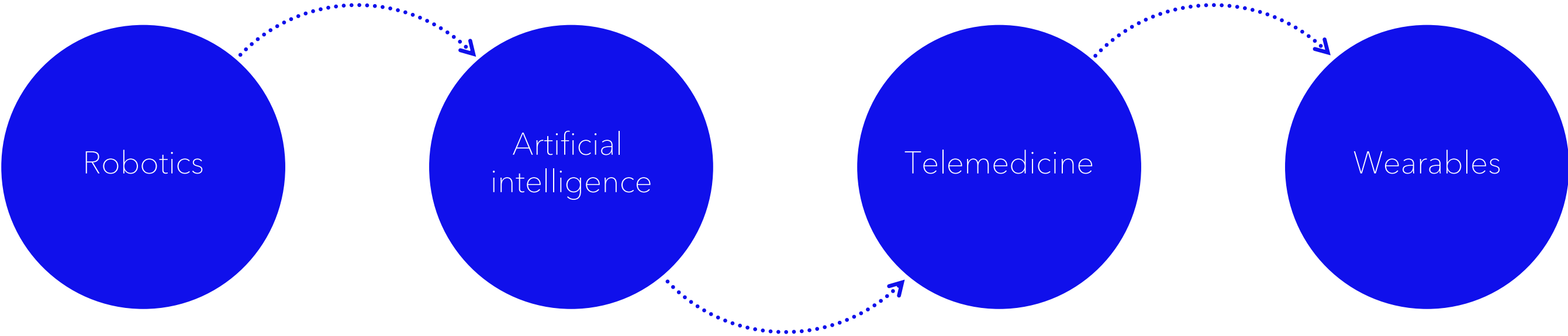
# Planning - Scope

- Planning, Roadmap for Success
  - Most Important Step
  - Cross Functional Team
  - Requirements and Voice of the Customer (VOC)
  - Phase Approach
  - Major Tasks in Each Phase
  - Sub Tasks in Each Phase
  - Cross Functional Team
  
- Scope
  - Defining What You are Going To Do
  - Defining What You Will Not Do
    - Features
    - Manufacturing
    - Sales
    - Market
    - Regulatory
    - Technology
    - Suppliers
    - Etc.





# Medical Device Marketing Trends



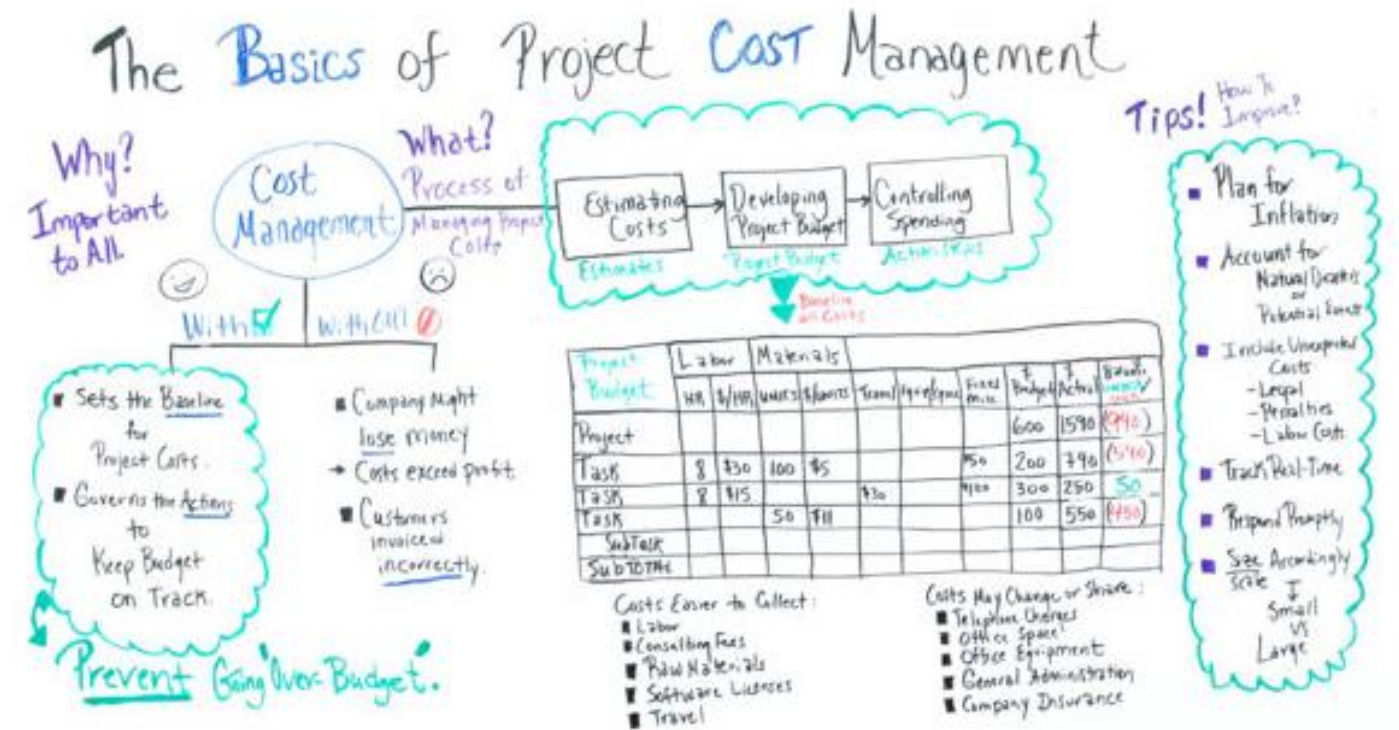
# Resources

- Resources
  - How Do You Get the Right People on Your Project
    - Expertise
    - Background
    - Experiences
    - Knowledge
    - Face to Face and Virtual
    - Office Setting or Co-Located Space
    - Training
    - Networking
    - Finance or Software System
    - Contractors vs. FTE

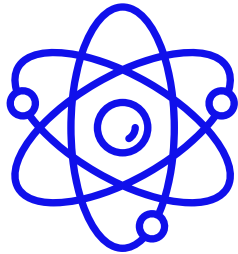


# Cost

- Cost
  - Can be Very Difficult to Estimate a New Device or Technology
  - Typically, this is a Weekly or Bi-Weekly Call with Finance Partner
  - Build in Some Back Up Cost for Risks and Unknowns
  - Typically, a Rolling Forecast
  - Regulatory Cost, Example EUMDR
  - Global Markets and Cost of Business
  - Sustainability, Packaging, Sterilization
  - Testing, Possible New Tests
  - Professional Consultants
  - Failure
  - Clinical Trials
  - Legal
  - Innovation, Skunk Works



# Medical Devices by The Numbers



16.5M

Project Managers Globally



100K+

Medical Device Manufacturing Employees in USA



2M

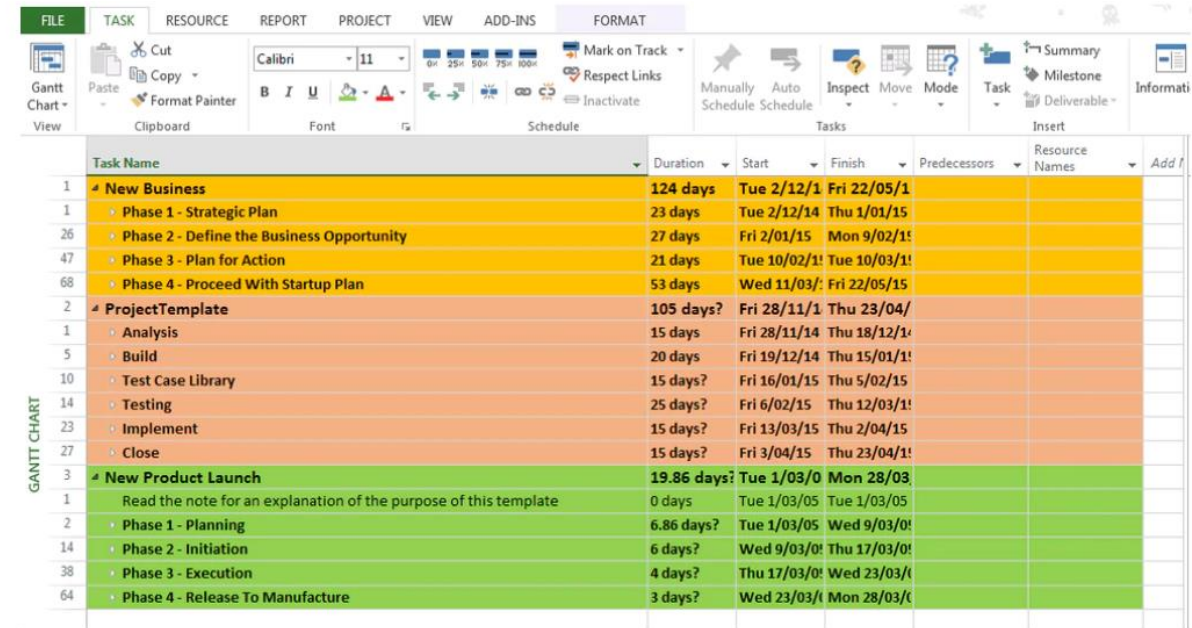
Different Types of Medical Devices Globally

# Schedule

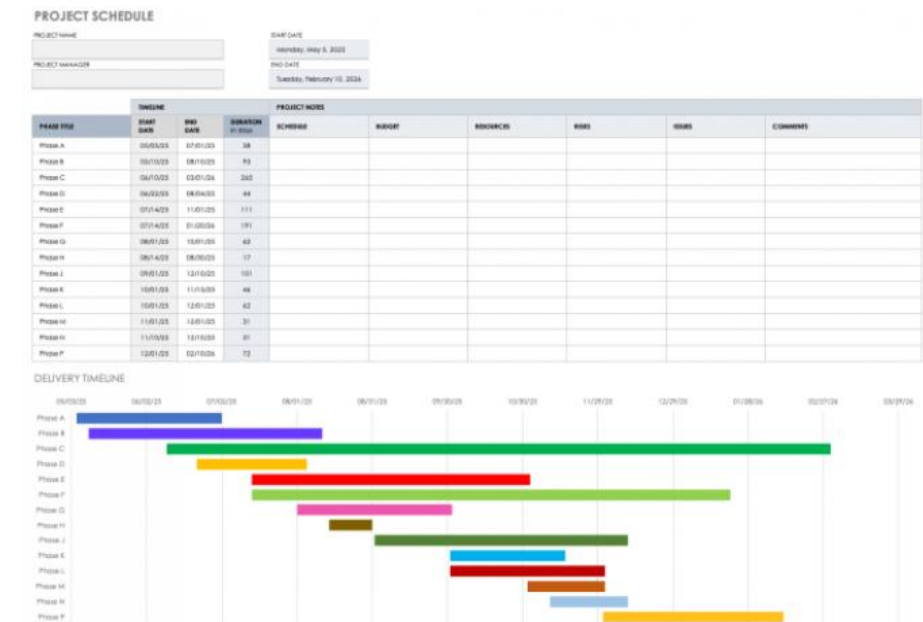
- Schedule
- Part of the Output of Planning
- Technology, Software
  - MS Project
  - Anaplan
  - Planisware
  - Planview
  - Smartsheet
- The Team Needs to be Comfortable With The Technology
- All Team Members Have Access
- Need to Have the Ability to Take a Snapshot and Easily Place into A PPT
- Reviewed at Each Team Meeting

## MS Project Master Schedule

Santoshi Para • Mar 02, 2019

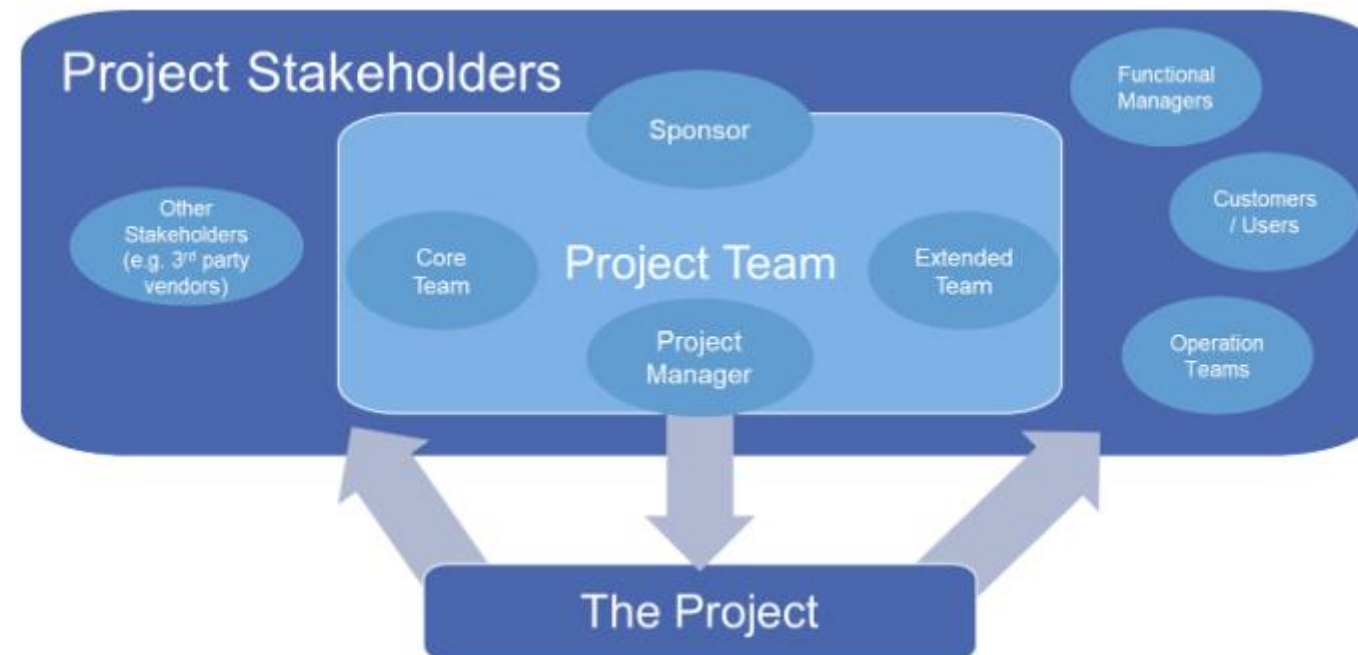


## Project Schedule Template



# Stakeholders

- Stakeholders
  - PMI Defines Project Stake Holders As *"Individuals and organizations who are actively involved in the project, or whose interests may be positively or negatively affected as a result of project execution or successful completion"*
  - Need to Identify Stakeholders
  - Develop a Communication Plan with Each Stakeholder
  - This Can Be One of The Most Difficult Parts of A Project
  - When There are Risks or Issues, Working With a Known Stakeholder is a Much Smoother Process
  - Networking
  - Stakeholder Plan
  - Status Reports



# Risk

- Risk
  - Identify Risks Early and Visit Them Often
  - Analyze Potential Impact
  - Assign Priority
  - Mitigate Risks
  - Monitor Risks
  - Important Area of Medical Devices
    - Reliability
    - No Harm to The Patient, Operators or Environment
  - Risk Burn Down
  - Failure Mode and Effects Analysis
  - Software





**“BEING A PROJECT  
MANAGER IS LIKE BEING AN  
ARTIST, YOU HAVE THE  
DIFFERENT COLORED  
PROCESS STREAMS  
COMBINING INTO A WORK  
OF ART.”**

GREG CIMMARRUSTI



# Execution

- Execution
  - *Project Execution is The Stage of The Project Where Everything Your Team has Planned is Put Into Action*
  - Carry Out The Details of Your Project Plan
    - Schedule
    - Cost
    - Resources
    - Communication
    - Risk
    - Change Mangem4ent
    - Quality
    - Etc.
  - Update as Needed
  - Deliver Products or Services to Your Customers

## Power Skills



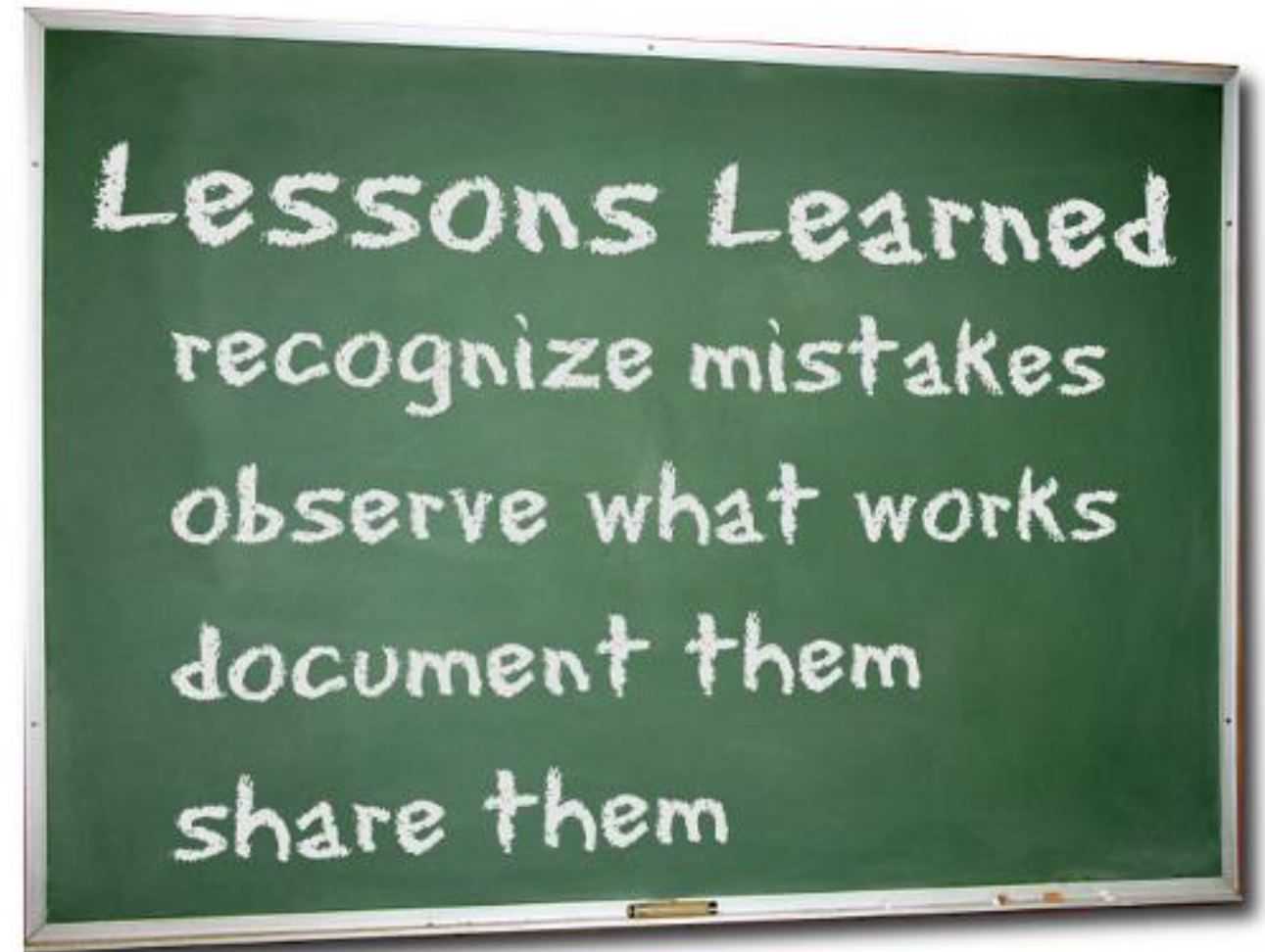
# Project Completion

- Project Completion
  - Successful Achievement of the Project Goal
  - Documentation Archived
  - Outcomes and Results
  - Resources, Next Positions
  - Reflection
  - Add or Document to Your Resume/CV
  - Survey?
  - Celebrate



# Lessons Learned

- Lessons Learned
  - Document Both Positive and Negative Experiences
  - Lesson Learned Template
  - Analyze
  - Archive
  - Easy Retrieval
  - Present to Stakeholders, Brief Overview
  - Set Up for Easy Reading and for Future Products





“Project Management Principles Must  
be Applied in Planning and Executing  
Successful Medical Device  
Development Projects.”

(David Kolesar, MDDI)



# Thank You

## Contact

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Q&A