



## PM Symposium

# *Transformed Into What? Organizational Models of the Future*

*Mr. John Johnson and  
Dr. Bill Brantley*

# Team Performance is Driven by Communication

- Research at Bell labs identified that communication saturation was essential to team performance
  - The Quattro Pro was better than MS Excel
  - Borland Software Group outperformed Microsoft with 8 people compared to 400
  - 50x performance was driven by daily meetings and having very few roles
  - This was the basis for the develop of the Scrum daily standup meeting, AND the elimination of roles and handoffs...

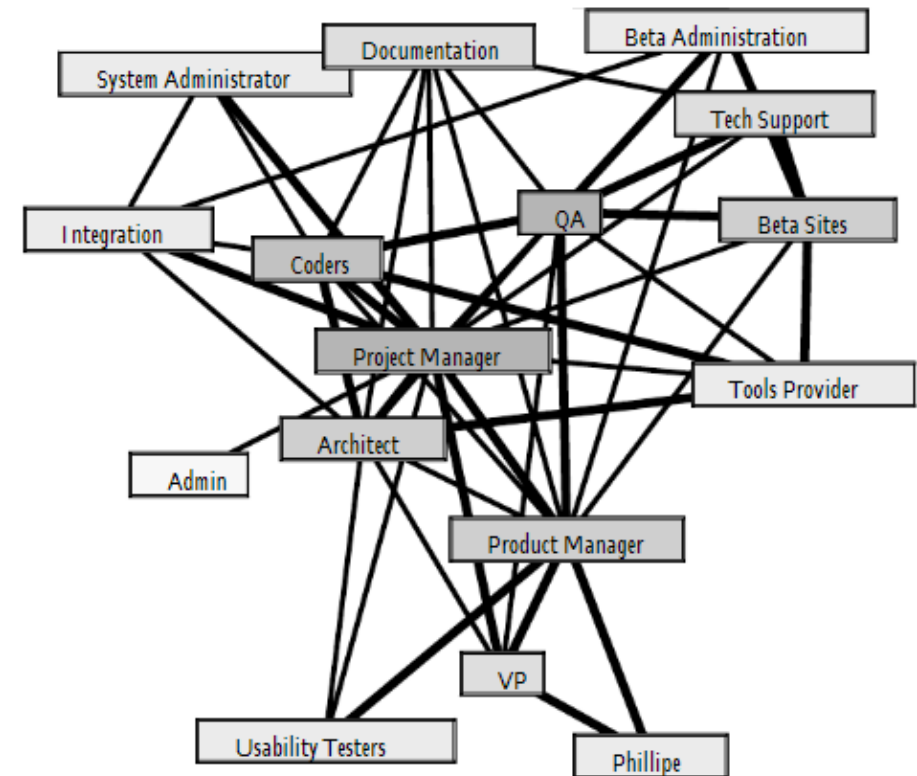


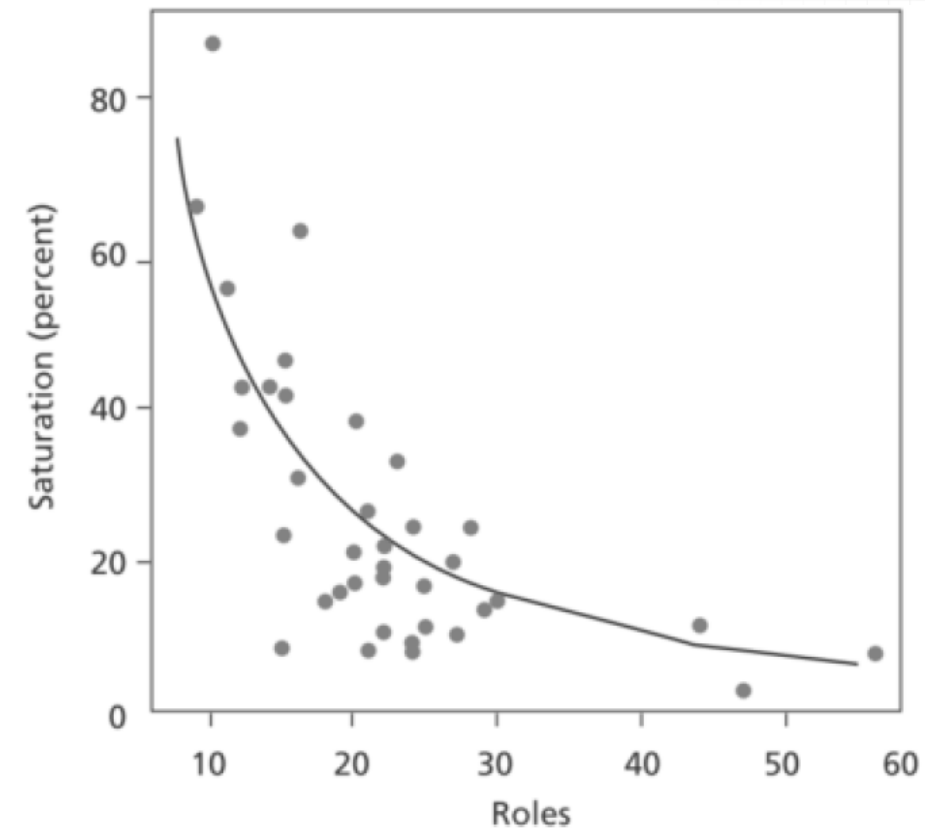
Figure 2. Natural Force-Based Analysis of QPW

Image Source: Borland Software Craftsmanship: A New Look at Process, Quality and Productivity

Source: <http://jeffsutherland.org/scrum/scrumpapers.pdf>

# Decrease in Communication Saturation with Roles

Studies have shown that increasing roles (and therefore integration amongst teams) decreases communication saturation.

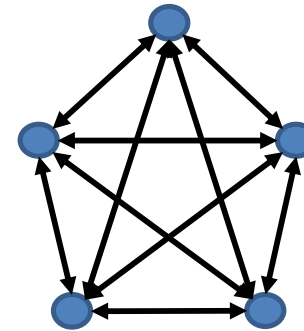


Source: A Taxonomy of Design Methods Process Models

[https://www.researchgate.net/publication/257391238\\_A\\_Taxonomy\\_of\\_Design\\_Methods\\_Process\\_Models](https://www.researchgate.net/publication/257391238_A_Taxonomy_of_Design_Methods_Process_Models)

# Why Integration Grows the Problem to Be Solved

- A project managers control is inversely proportional to the size of the project
  - Dan Ward, “*F.I.R.E...*”
- Coordination and integration is work, too
- Quickly expands beyond human’s ability to manage face-to-face
- More integration delays the time to testing and feedback on solutions, increasing risk



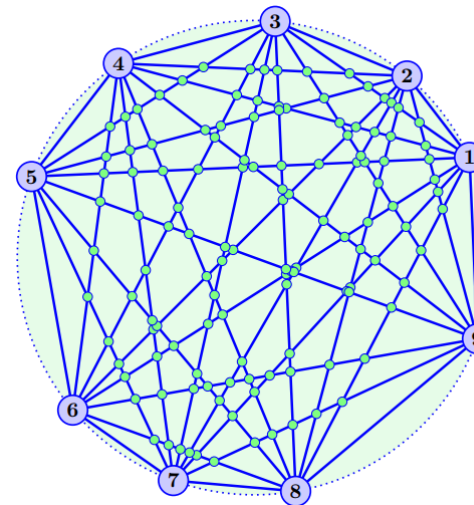
$$\text{Comm Paths} = n*(n-1) / 2$$

5 People = 10 paths

10 People = 45 paths

50 People = 1,225 paths

100 People = 4,950 paths



**Integration points (dots)  
among pair teams**

$$(n-1)*(n-2)*(n-3)*(n-4) / 24$$

*9 team members  
working in pairs  
have up to 126  
integration points!*

# Keep Teams Small and Independent also Helps Avoid Monoliths

PARAPHRASED

## CONWAY'S LAW

THE STRUCTURE OF SOFTWARE WILL MIRROR THE STRUCTURE OF THE ORGANISATION THAT BUILT IT *for example*

ORGANISATION



SMALL DISTRIBUTED  
TEAMS

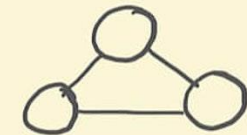


LARGE COLOCATED  
TEAMS

*are more likely  
to produce*



SOFTWARE



MODULAR, SERVICE  
ARCHITECTURE



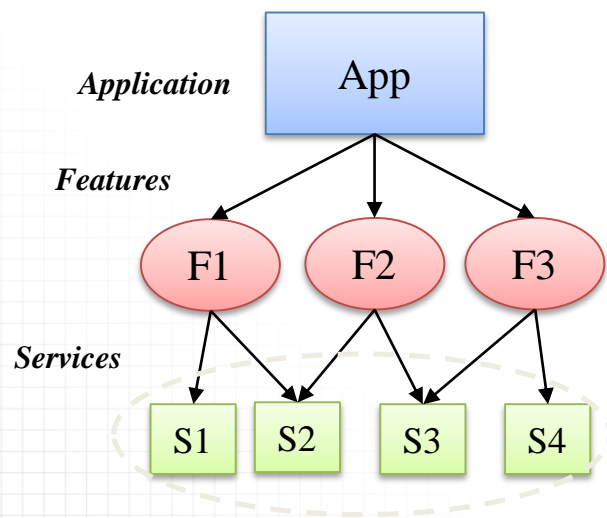
MONOLITHIC  
ARCHITECTURE

*sketchplanations*

<https://sketchplanations.com/conways-law>

# Release in Big Batches!

## Traditional

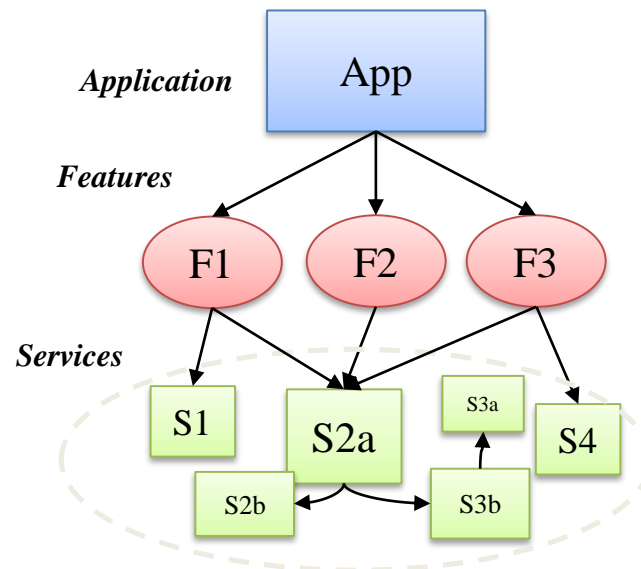


*High reuse of components means a “Tightly Coupled” design.*

- *Small changes have big costs*
- *Lower costs if no changes*

# Release in Small Batches!

## Lean

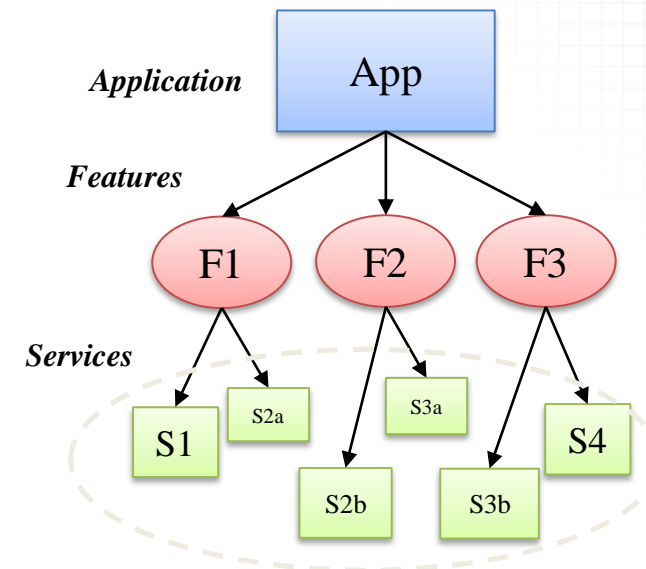


*Lean designs “Evolve” as each feature is developed*

- *Uses “just enough” feature by feature*
- *Reuses as possible to lower costs*
- *Often results in complex final product*

# Replace in Small Batches!

## Agile



*Low or no reuse of components means a “Decoupled” design.*

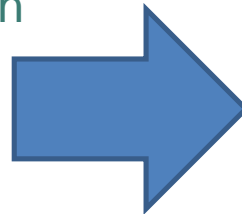
- *Small changes have small costs*
- *Can release single Features quickly*
- *Higher cost if no expected changes*



# Four primary strategies to scaling teams

## Agile Manifesto

- 1. Individuals & Interactions**  
over Processes and Tools
- 2. Working Software**  
over Comprehensive Documentation
- 3. Customer Collaboration**  
over Contract Negotiation
- 4. Responding to Change**  
over Following a Plan



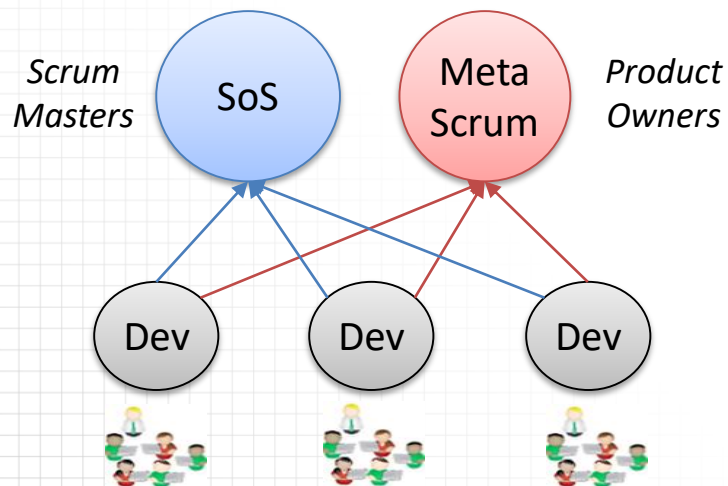
## Scaling Strategies for Programs

- 1. Isolate & Absorb Dependencies**  
using assumptions and design buffer
- 2. Shared Team Planning Events**  
using big room planning deliver working increments
- 3. Add “Dotted Line” Teams**  
to pull forward designs & apparatus build-out
- 4. Add Phases to Define and Harden**  
to plan, implement, and then adjust as needed

# Isolation and Absorption is Key to Agile

Monitor and Remove Conflicts with a “Scrum of Scrums” scaling model

- **Scrum of Scrums** (SoS) for team impediments
- **Meta Scrum** for team planning



- Teams work independently to build testable features
  - Features are how products deliver value, often at the Epic level, with multiple stories
  - Services are groups of functions that create that value
- Isolate dependencies with planning and design assumptions
  - Planning assumption – ex. *we will have no conflict testing car parts*
  - Design assumptions – ex. *the engine will replenish power to the battery*
- Absorb dependencies with extra resources and over designing
  - Team skills (build, test, close) and support infrastructure
  - Design buffer with safety factors for integration and performance



# Shared Team Planning Events

Used by SAFe and  
Disciplined Agile for  
scaling

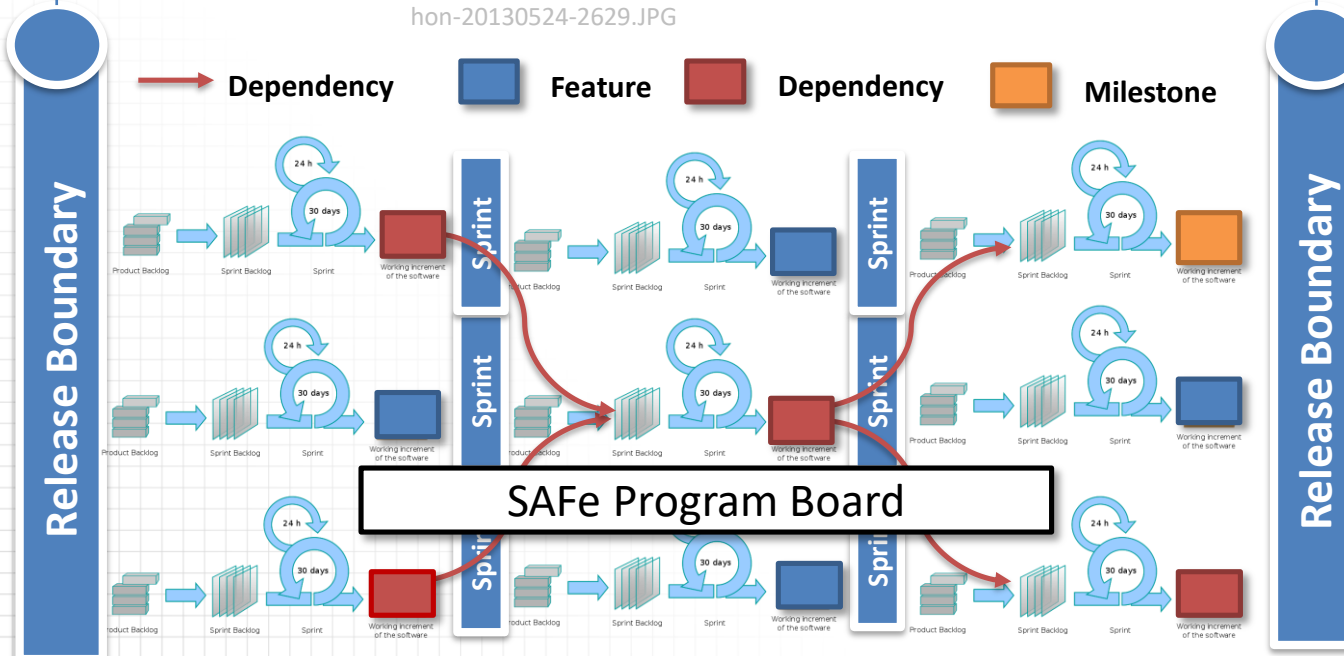


*If only we  
weren't so  
dependent...*

<https://commons.wikimedia.org/wiki/File:AmsterdamHackathon-20130524-2629.JPG>

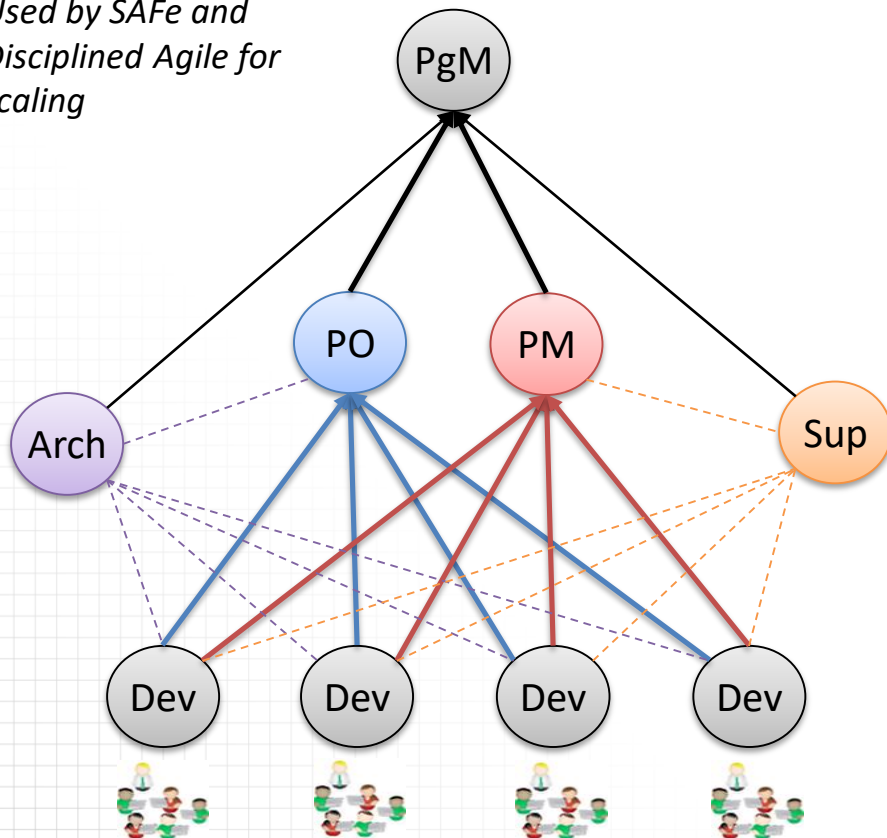
- Share Events Include “Big Room Planning” made popular by SAFe
  - Teams collaborate on reviews & retros
  - Teams collaborate on planning

- Divide work by team strengths
- Loosely Coupled Architectures
  - Everyone works together to plan out dependencies
  - No intra-sprint dependencies
- Minimize shared events to major Release Boundaries, if possible



# Dotted Lines Teams Keep Development Moving

*Used by SAFe and Disciplined Agile for scaling*

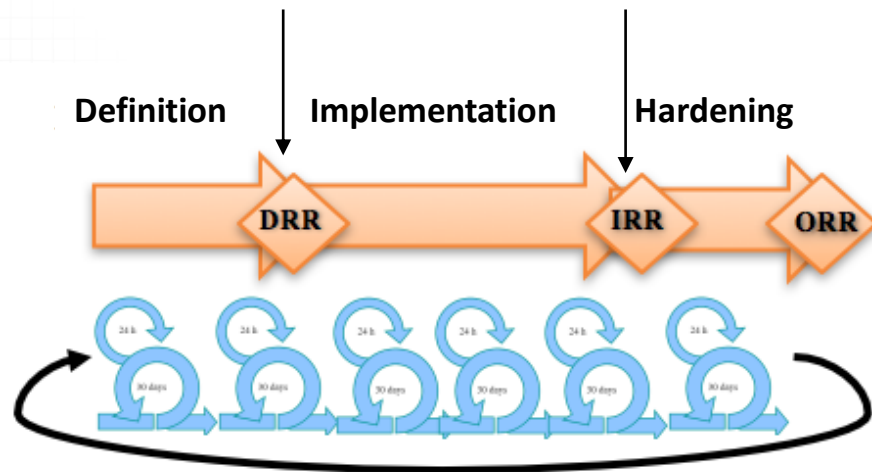


- “Dotted Line” Teams are teams without delivery responsibility – aka “Enabling Teams”
  - Architecture - Architects, designers, marketers\*
  - Support - Infrastructure, integration, testing
- They provide tactical planning, by “pulling forward” requirements, designs, and establishing interfaces
- They also provide enabling capabilities like test apparatus or harnesses to integrate work



# Defining and Hardening Enable Program Platforms

Sometimes used for a “Hybrid Agile” Design  
(e.g. Disciplined Agile)



Next Release

- For very large programs or platform development, additional phases can be added
  - Solution Definition – teams plan and prototype together
  - Solution Hardening – teams test at scale and for security
- Solution Definition can be functional or cross-functional to maximize information sharing or team challenges
- Solution Hardening offers a way to absorb overhead and technical debt
  - Teams can share lessons learned
  - Testing has a buffer with a “frozen” product
  - Product team can rally for planning next release

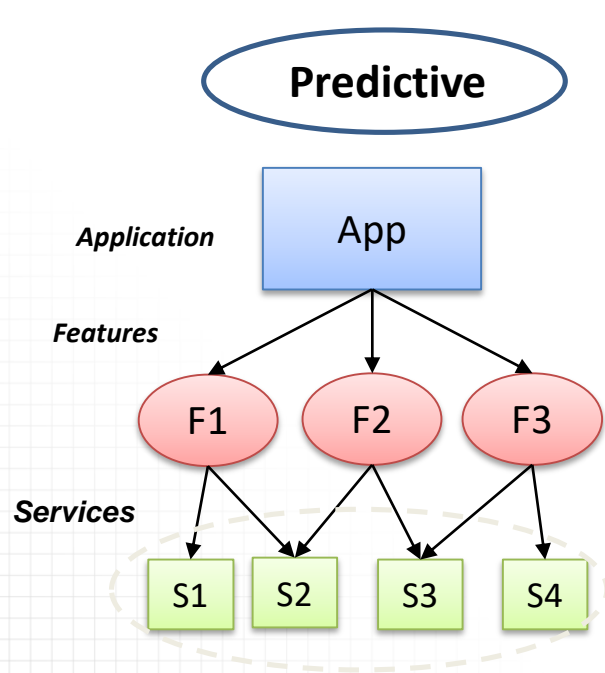
# Remember the Trade-offs in Engineering Paradigms

*Phased Delivery*

*Dotted Line Teams*

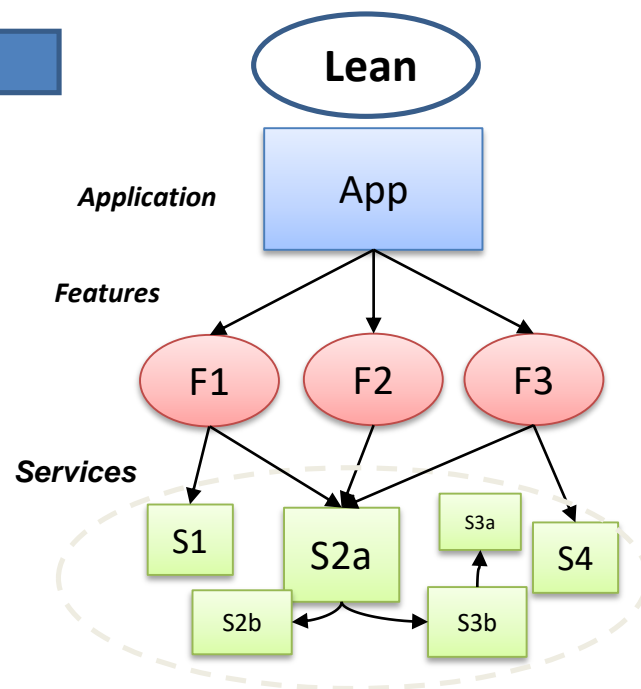
*Big Room Planning*

*Isolate & Absorb*



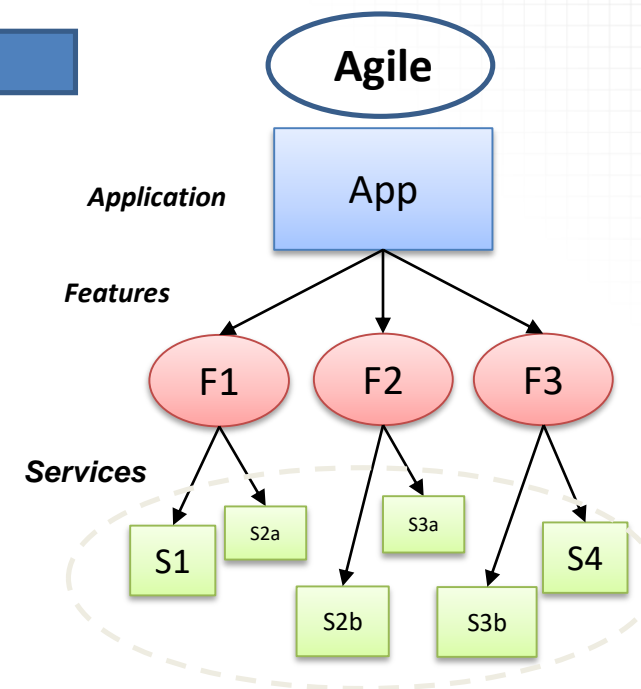
*High reuse of components means a “Tightly Coupled” design.*

- *Reuses for maximum efficiency*
- *Lower cost, high performance*
- *One-time, complex design*



*Lean designs “Evolve” as each feature is developed*

- *Uses “just enough” feature by feature*
- *Reuses as possible to balance costs*
- *Results in “platform” or “core” design*



*Low or no reuse of components means a “Decoupled” design.*

- *Can replace single features quickly*
- *Services can be built concurrently*
- *Results in a fast, adaptive product*

# 5 Ideals of Work

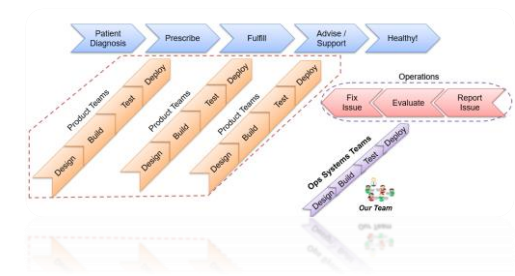
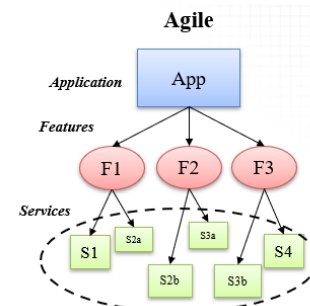
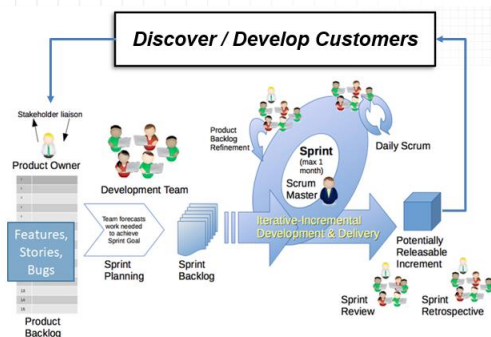
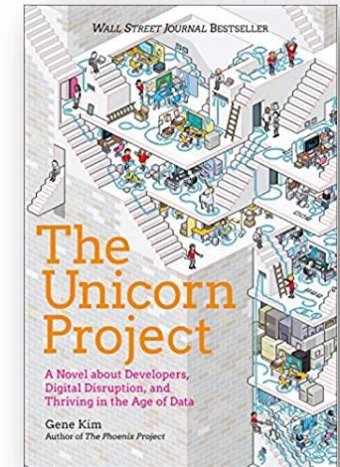
1. Locality and Simplicity
2. Focus, Flow, and Joy
3. Improvement of Daily Work
4. Psychological Safety
5. Customer Focus



**3 Ways of DevOps  
4 Types of Work**

*6 years later...*

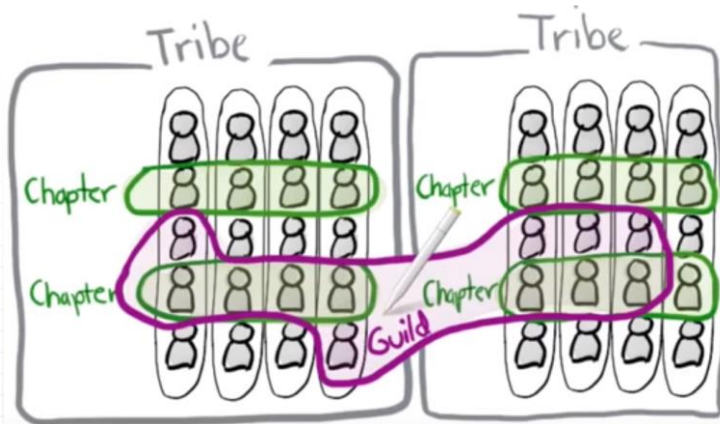
**5 Ideals of Work**





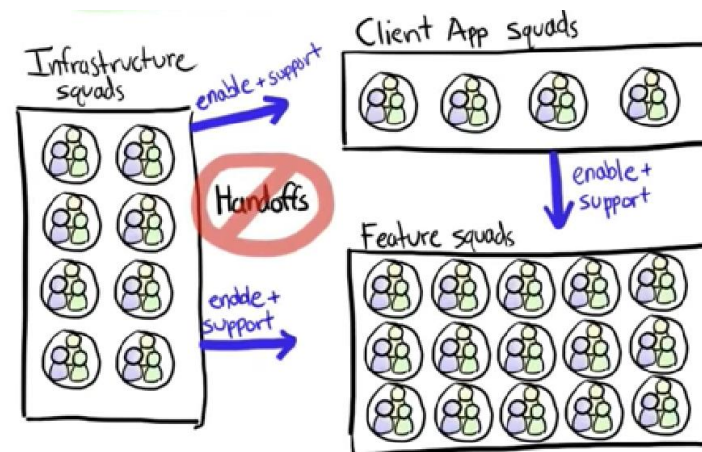
# Spotify Model Embodies the Extreme

## Community > Structure



<https://www.youtube.com/watch?v=4GK1NDTWbkY>

## Self-Service > Coordination



## Innovation > Prediction



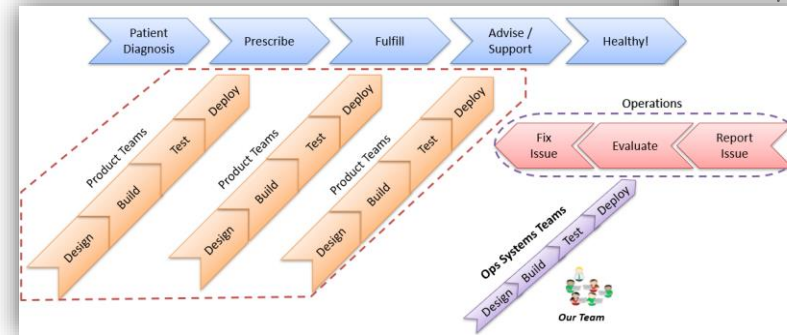
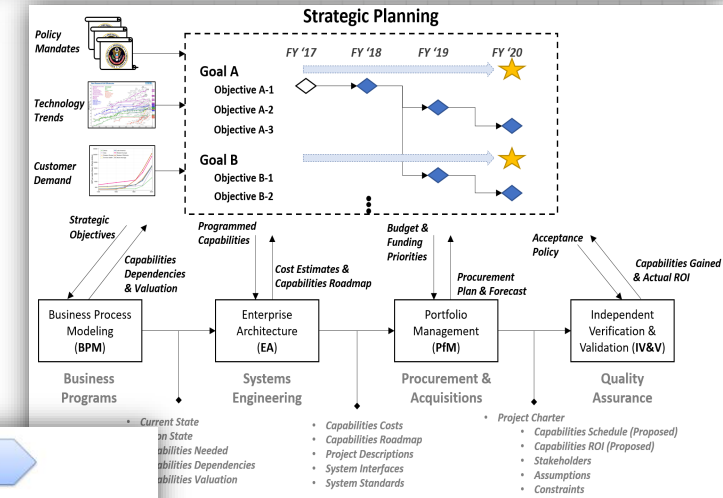
<https://www.youtube.com/watch?v=rzoyryY2STQ>

- Spotify runs a completely open, empowered organization
- Intense focus on culture with little focus on process
- Continues to lead the global streaming music (31+%)

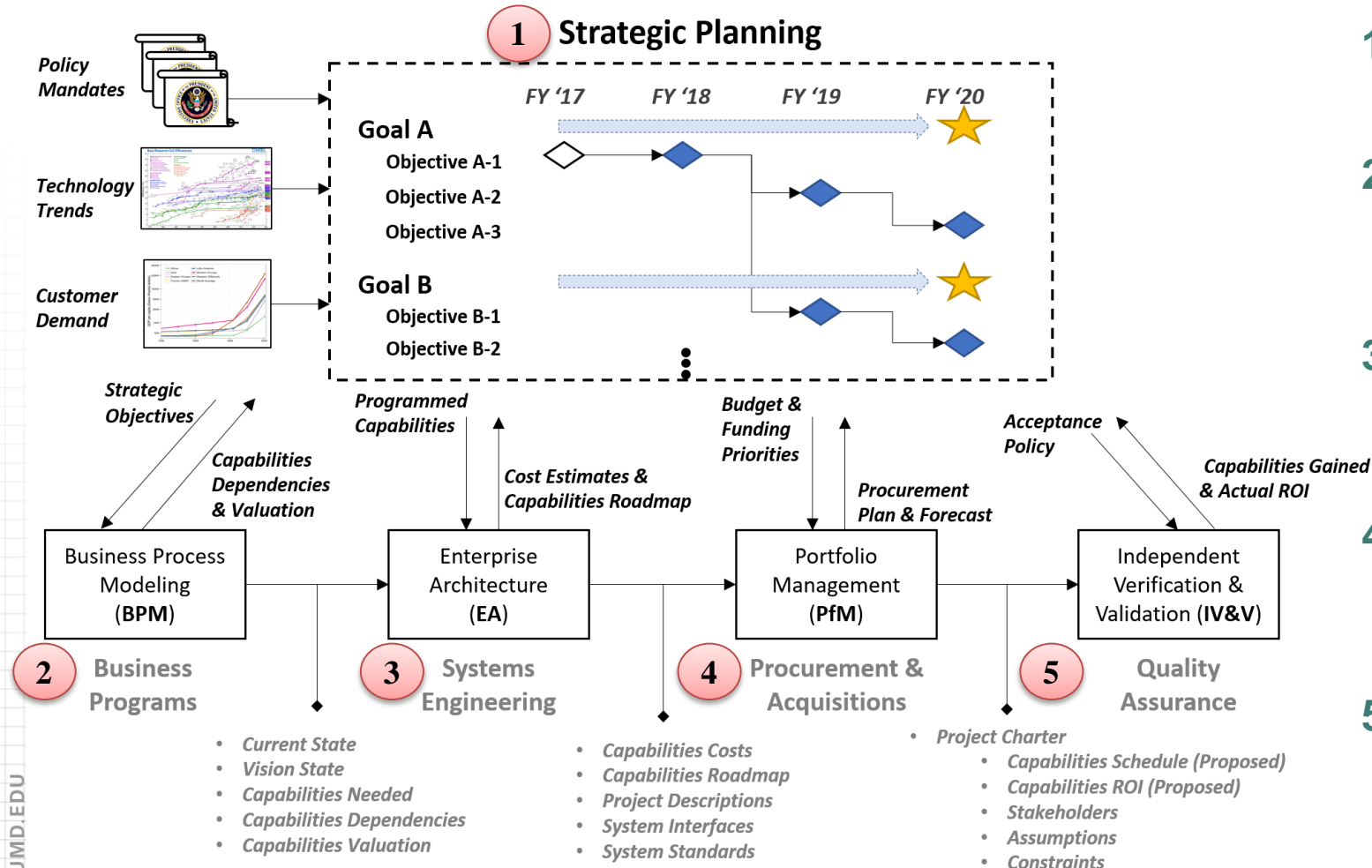


# Other Organizational Models

- Mission-Driven (Predictive)
- Product-Driven (Lean)
- Composable (Agile)
- Exponential Organization (10x)

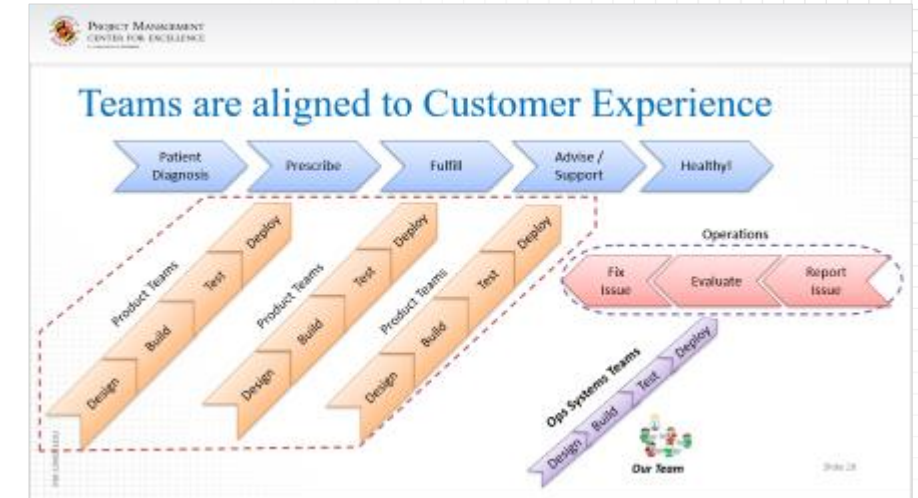
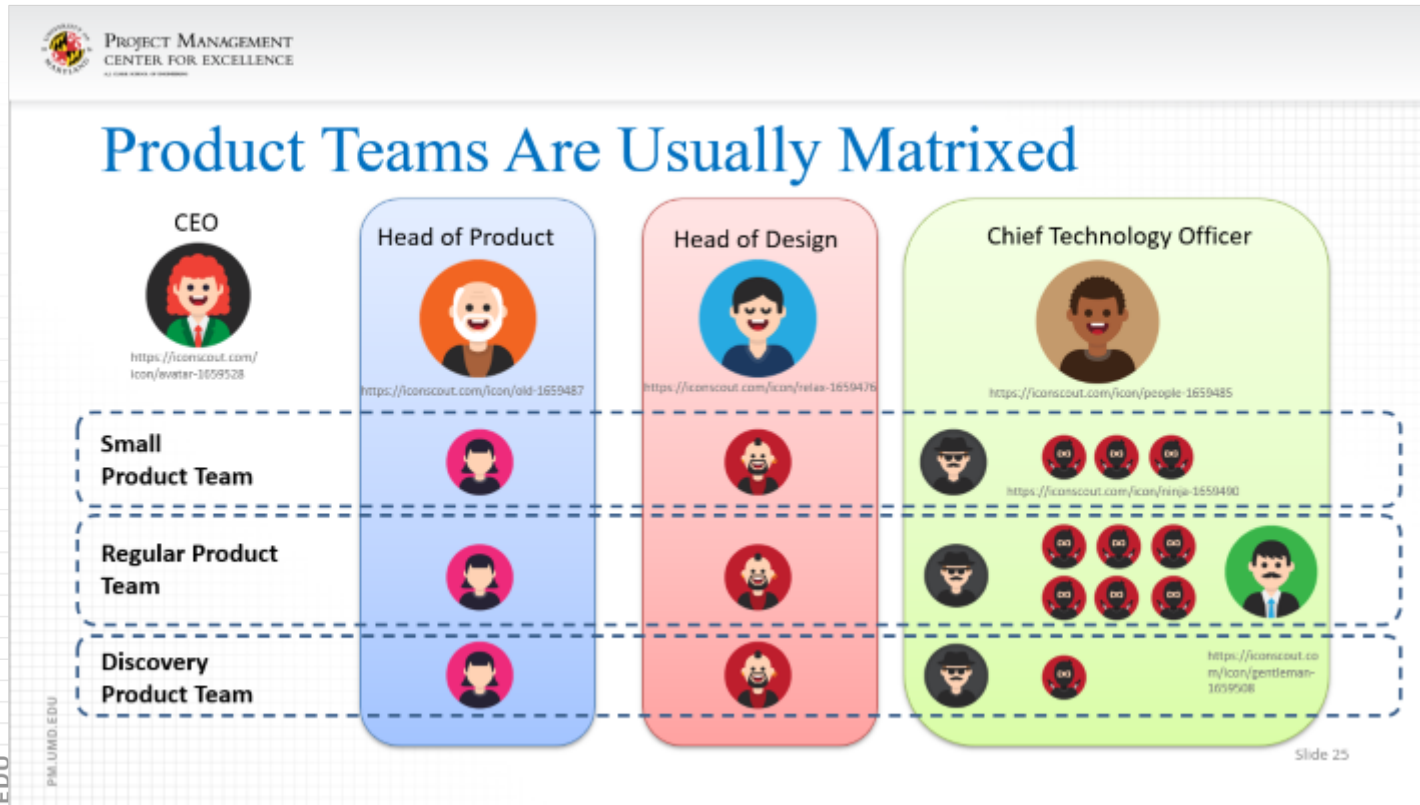


# Mission-Driven Organizations



- Executive** – elaborates mission and vision as goals and objectives
- Business Programs** – identifies capabilities needed to reach strategic objectives
- Systems Engineering** – estimates costs of capabilities and manages system interfaces
- Procurement & Acquisitions** – programs and controls projects to achieve objectives
- Quality Assurance** – provides actionable feedback on true ROI

# Product-Driven



# Composable

## Microservices

## APIs

## Cloud-native

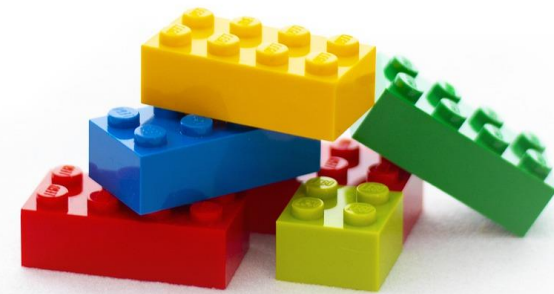
## Headless

“Services Australia rapidly pivoted to accommodate this surge in demand and made changes to how it traditionally operated. They shifted in-person appointments to phones or online, deployed voiceprint technology to 1.2 million users and saw a 600% increase in the use of digital assistants to orchestrate fast responses.”

## Composable Business Architecture

## Composable Technologies

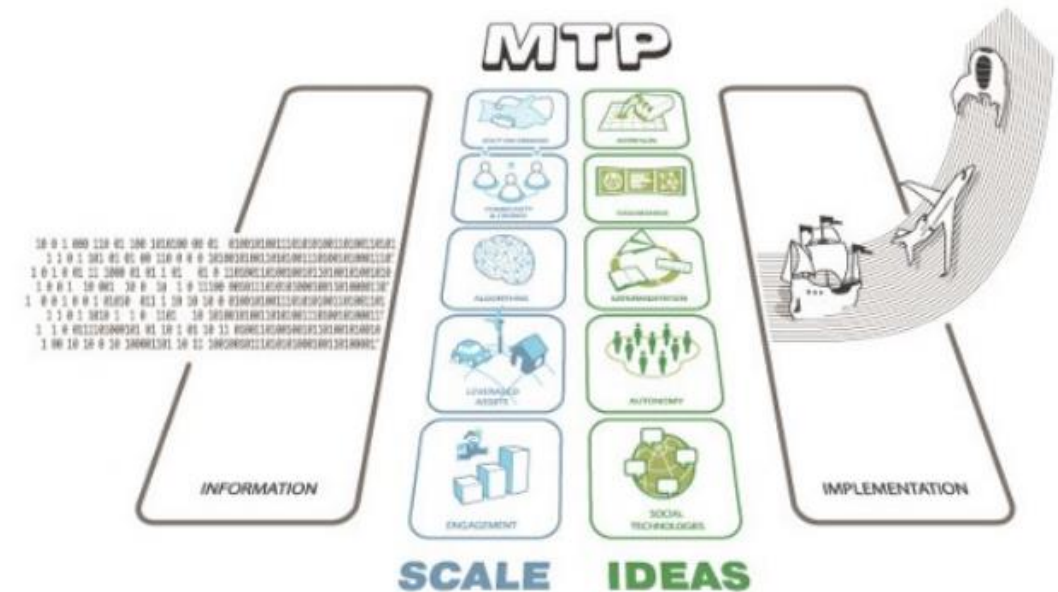
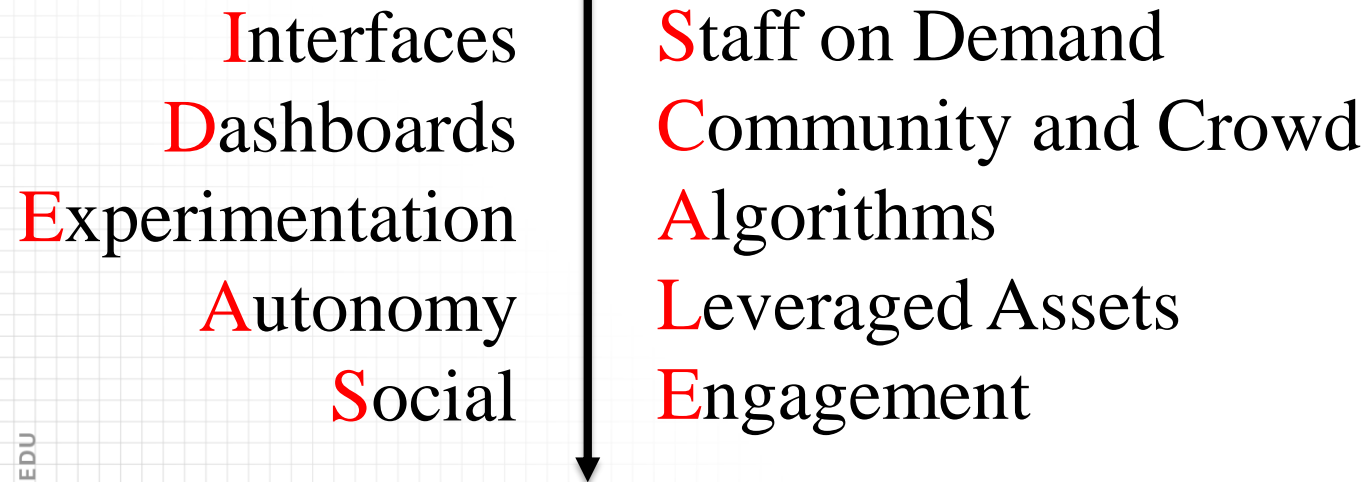
## Composable Thinking



# Exponential Organizations

**10X better, faster, and cheaper than the competition**

## Massive Transformative Purpose

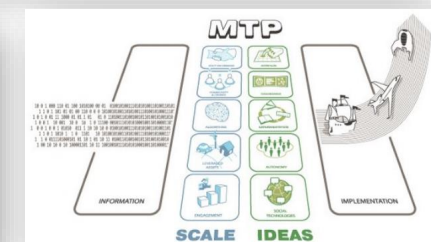
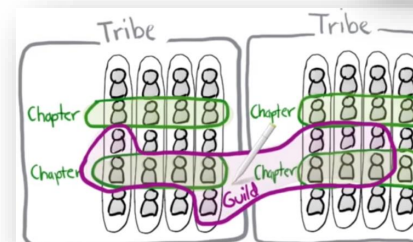
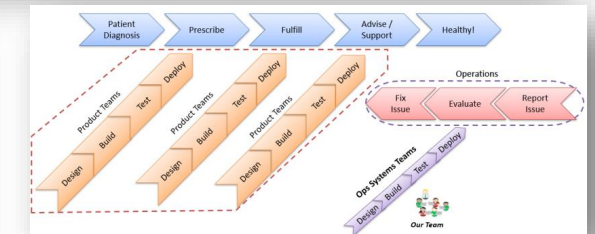
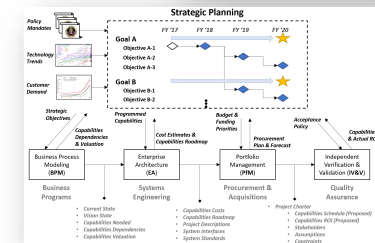
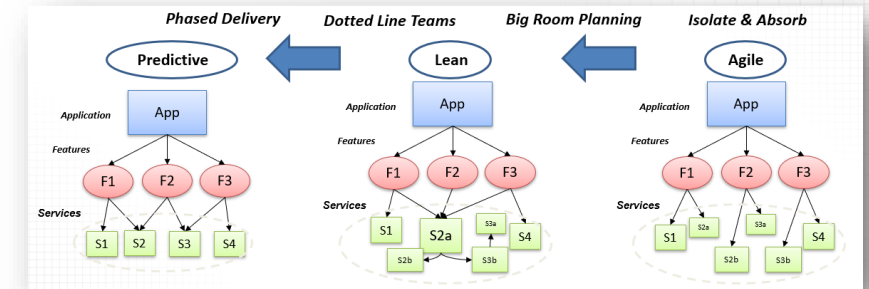
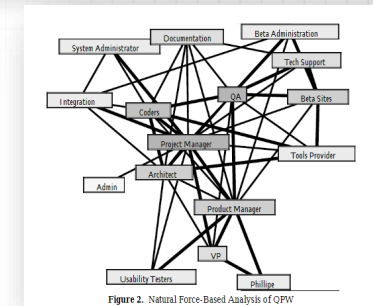


Source: <https://medium.com/openexo/forget-startups-exos-exponential-organizations-are-the-new-way-to-innovate-32305d628928>



# Thank You!

- Communication Saturation Drives Speed
- Team Design Is Architecture Design
- Organizational Spectrum
  - Mission-Driven (Predictive)
  - Product-Driven (Lean)
  - Composable (Agile)
  - Spotify (Extreme)
  - ExO (Minimal)





# Let's Connect!



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ePM | EXECUTIVE PROJECT  
MANAGEMENT

PRODUCT GOVERNMENT BLOG ABOUT CONTACT   
Programs Instructors Events **GET STARTED**

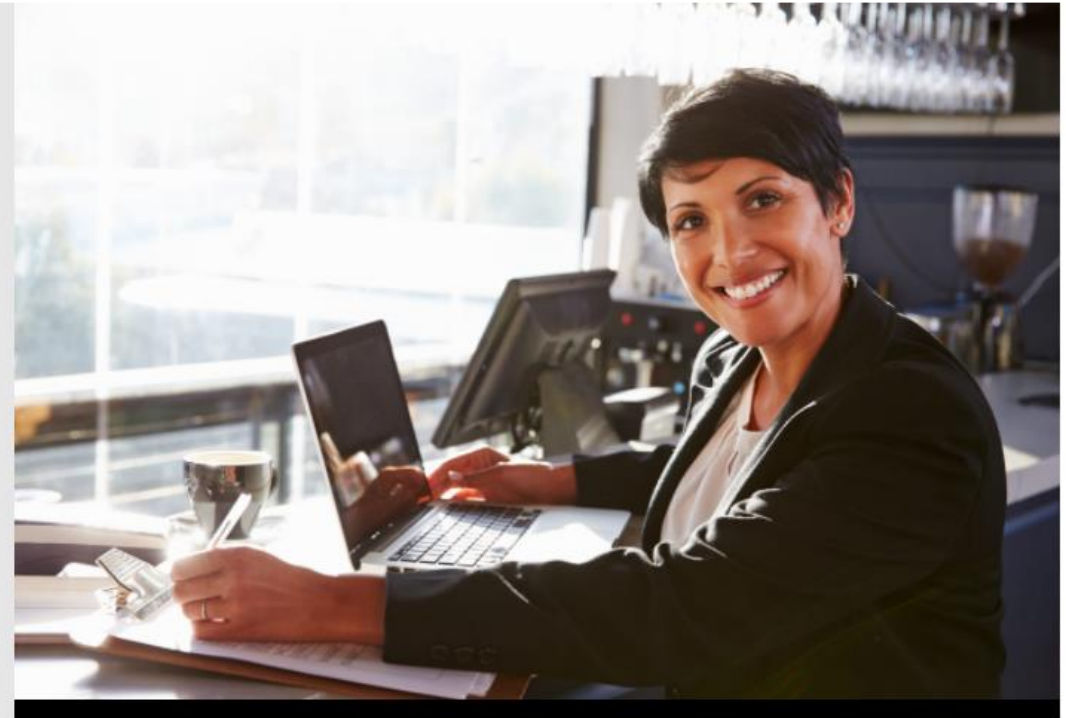
## Solutions for Your Toughest Project Management Challenges

- Do you have a new role at the office?
- Have you been assigned to a new project?
- Do you have a particular PM challenge you need to solve?
- Do you have the knowledge and skills you need to be successful?

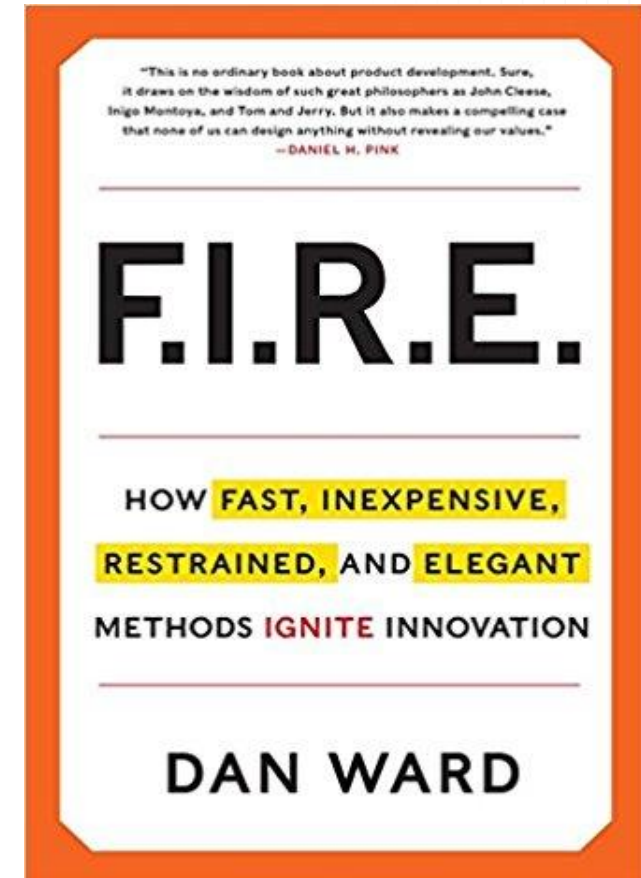
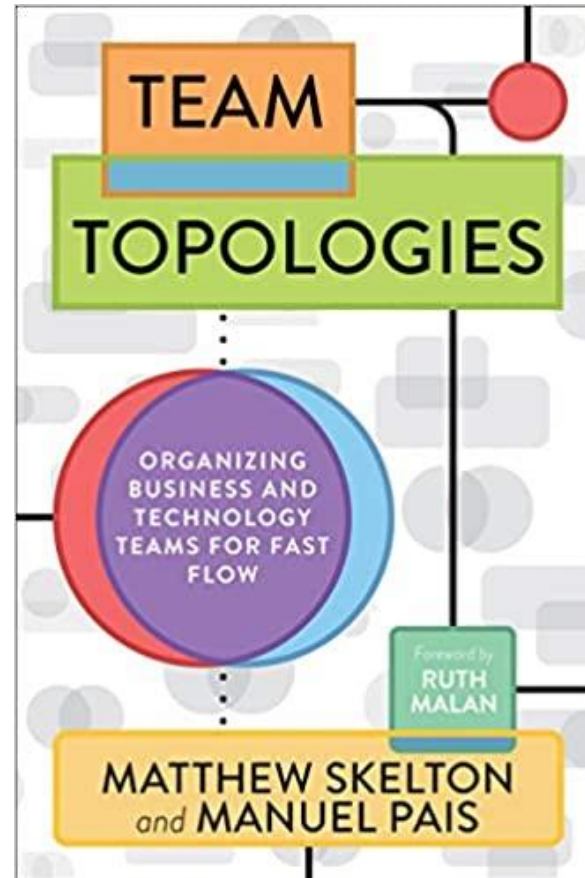
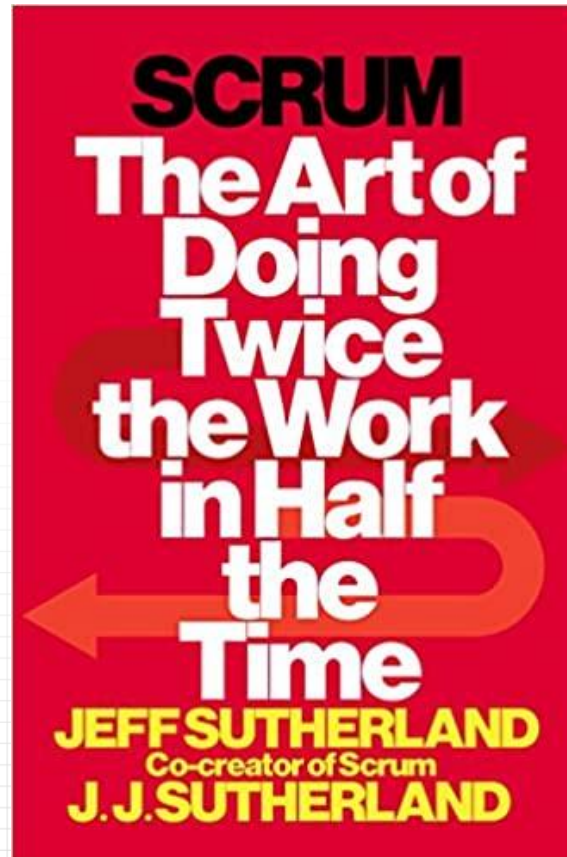
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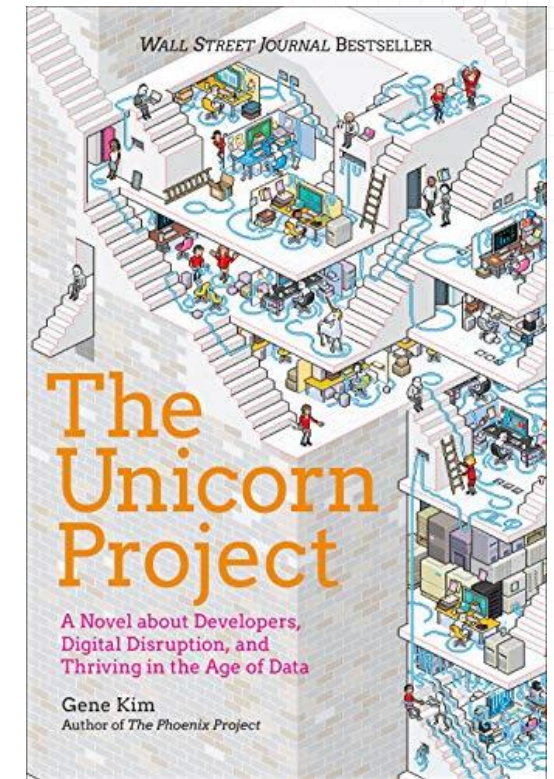
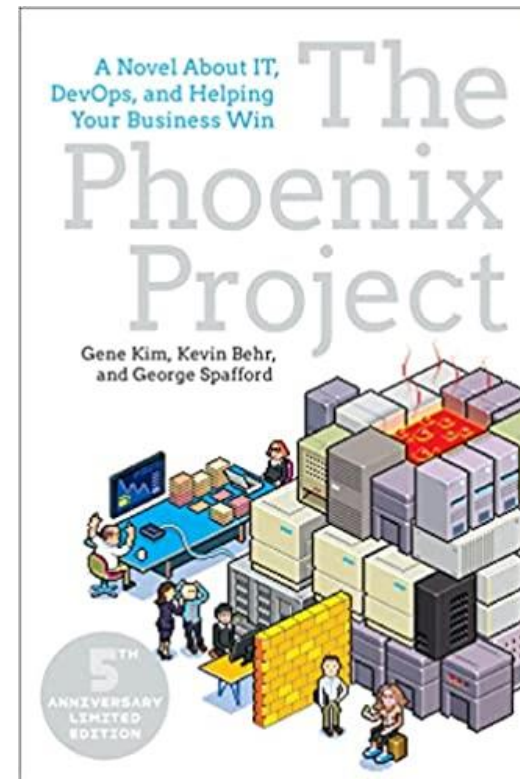
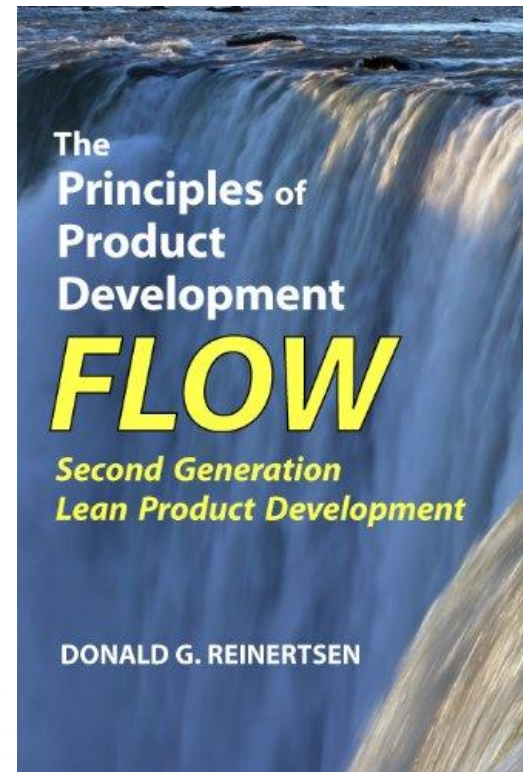
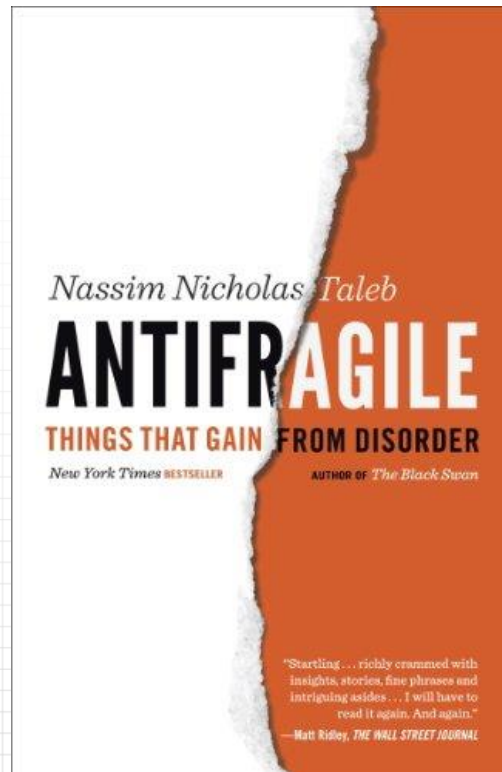


# Key References and Books To Live By

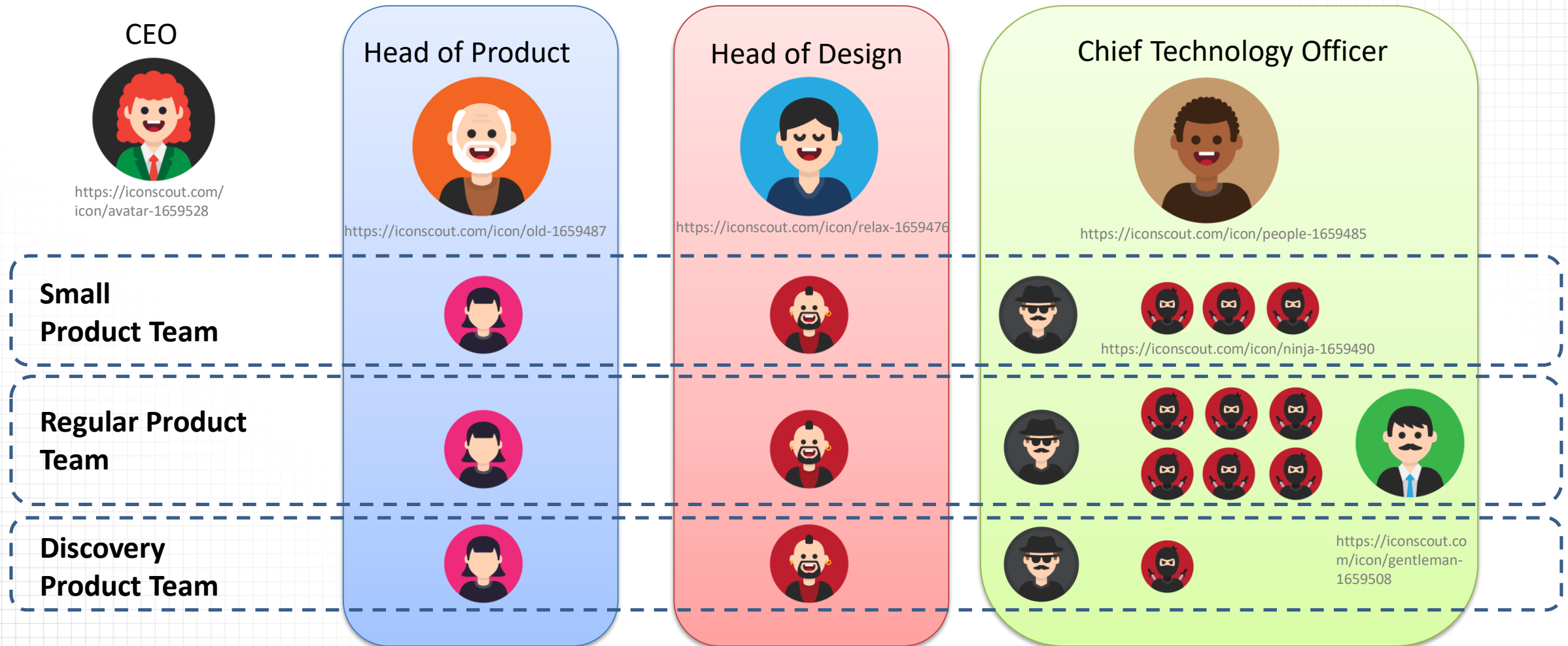




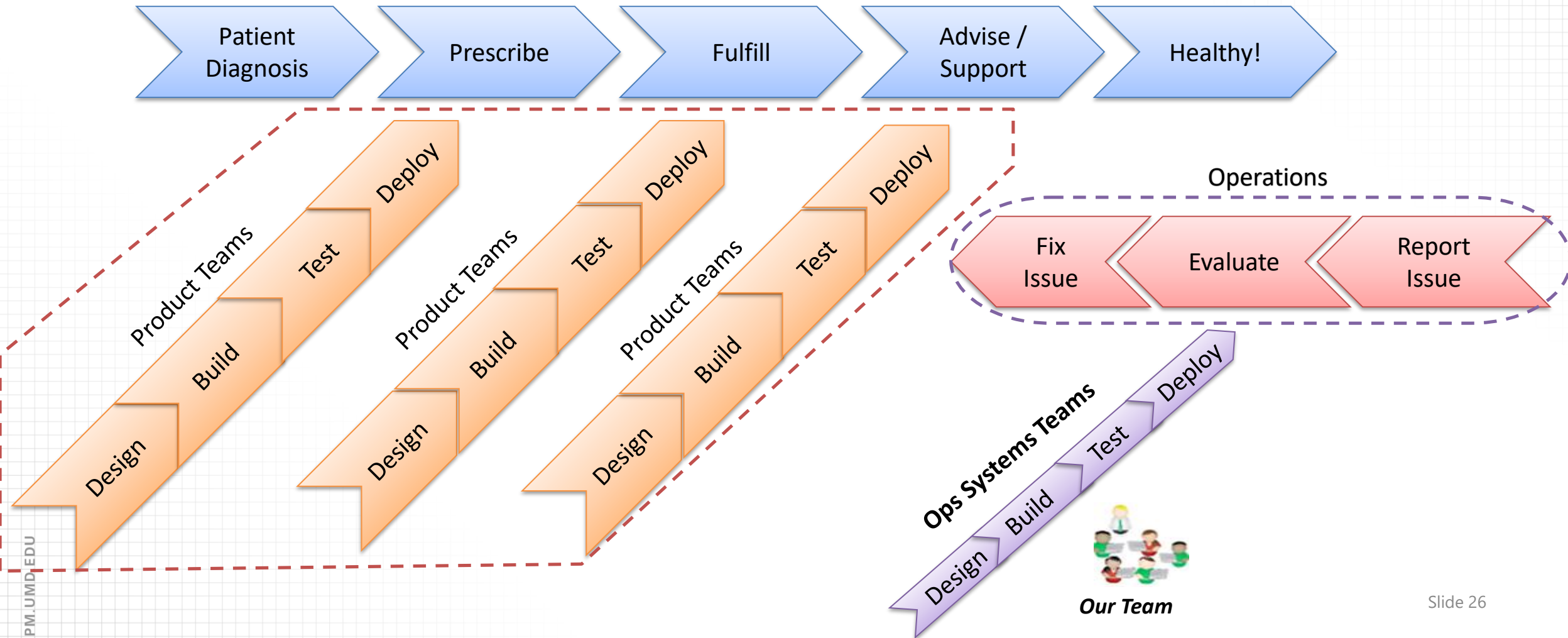
# Key References and Books To Live By Part Deux



# Product Teams Are Usually Matrixed



# Teams are aligned to Customer Experience





# Annual and Quarterly OKRs Set Direction

- Set Objectives
- Customer Discovery (if needed)
- Product Discovery
- Product Delivery

