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# NEXT SESSION

### HERDING CLOUDS: COMBATTING FALSE NARRATIVES TO SHOW A DISINTERESTED STAKEHOLDER AUDIENCE WHY THEY SHOULD CARE

Michael Allen Lake

Management Consultant

University of Maryland Project Management Symposium This session will be recorded.





# Build bether todether

# Special Thanks

The "Federal Programs Track" was developed in collaboration with the Federal Program and Project Management Community of Practice

# FedPM CoP

**Federal Program and Project Management Community of Practice** 





### Herding Clouds:

Combatting False Narratives to Show a Disinterested Stakeholder Audience Why they Should Care

Michael Allen Lake 2023 Project Management Symposium

### Introduction

• What was the Joint Enterprise Defense Infrastructure Cloud?

How did it attempt change management?

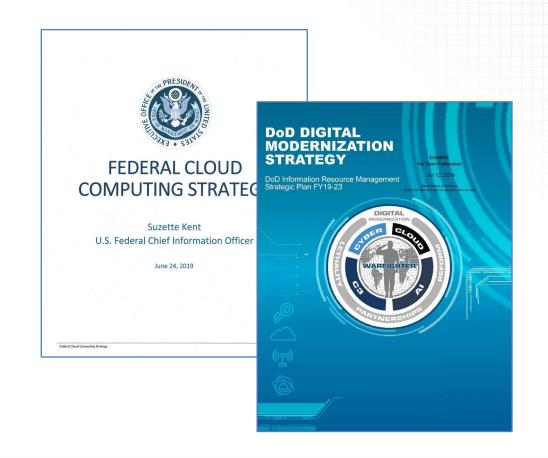
• Why did the narrative matter?

• Was it successful?



### Why the Need for DoD's Move to Cloud?





### Why JEDI?

- Pathfinder effort based on the IC use case
- Designed to move information at the speed of operations
- Foundational technology
- 10-year IDIQ contract
- Ceiling of US\$10 billion



## False Narratives





Factbox: Six things to know about the Pentagon's defunct JEDI contract

Reuters



### Three Stakeholder Categories

- Internal
  - Policy makers, end users, command structure
- Interconnected
  - Congress, White House, other Executive Branch Agencies
- External
  - Private sector, media

### Moving the Needle: Internal Stakeholders

Assess Internal Stakeholders

- Policy makers, end users, command structure

Coalition building

Coalition building



### Moving the Needle: Internal Stakeholders

- Identify and mitigate
   communication gaps
- Curate early adopters
- Assess remaining risks



### "Always in Motion is the Future"



**DEFENSE ~** WORKFORCE/MANAGEMENT ~ PAY & BENEFITS ~

The New Hork Times

### Pentagon Cancels a Disputed \$10 Billion Technology Contract

The decision puts an end to years of legal wrangling over the contract, for 10 years of cloud-computing services.











### Pentagon cancels JEDI Cloud contract after years of contentious litigation



Jared Serbu | @jserbuWFED 











### Pentagon scraps \$10bn JEDI winner-takes-all cloud contract

UPDATED Y'know what, a single-vendor IT mega-deal probably isn't the best idea after all, says US military

### Legacy

- General acceptance of cloud computing
- Understanding the need for foundational technology to achieve the mission of tomorrow
- JEDI's successors







### **EVALUATE SESSION**

