



PROJECT MANAGEMENT CENTER FOR EXCELLENCE

A.J. CLARK SCHOOL OF ENGINEERING
Civil & Environmental Engineering Department



PRACTICE MAKES PERFECT:

INTEGRATED PROGRAM MANAGEMENT TRAINING THROUGH COMPETITIVE SIMULATION

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2020 Project Management Symposium

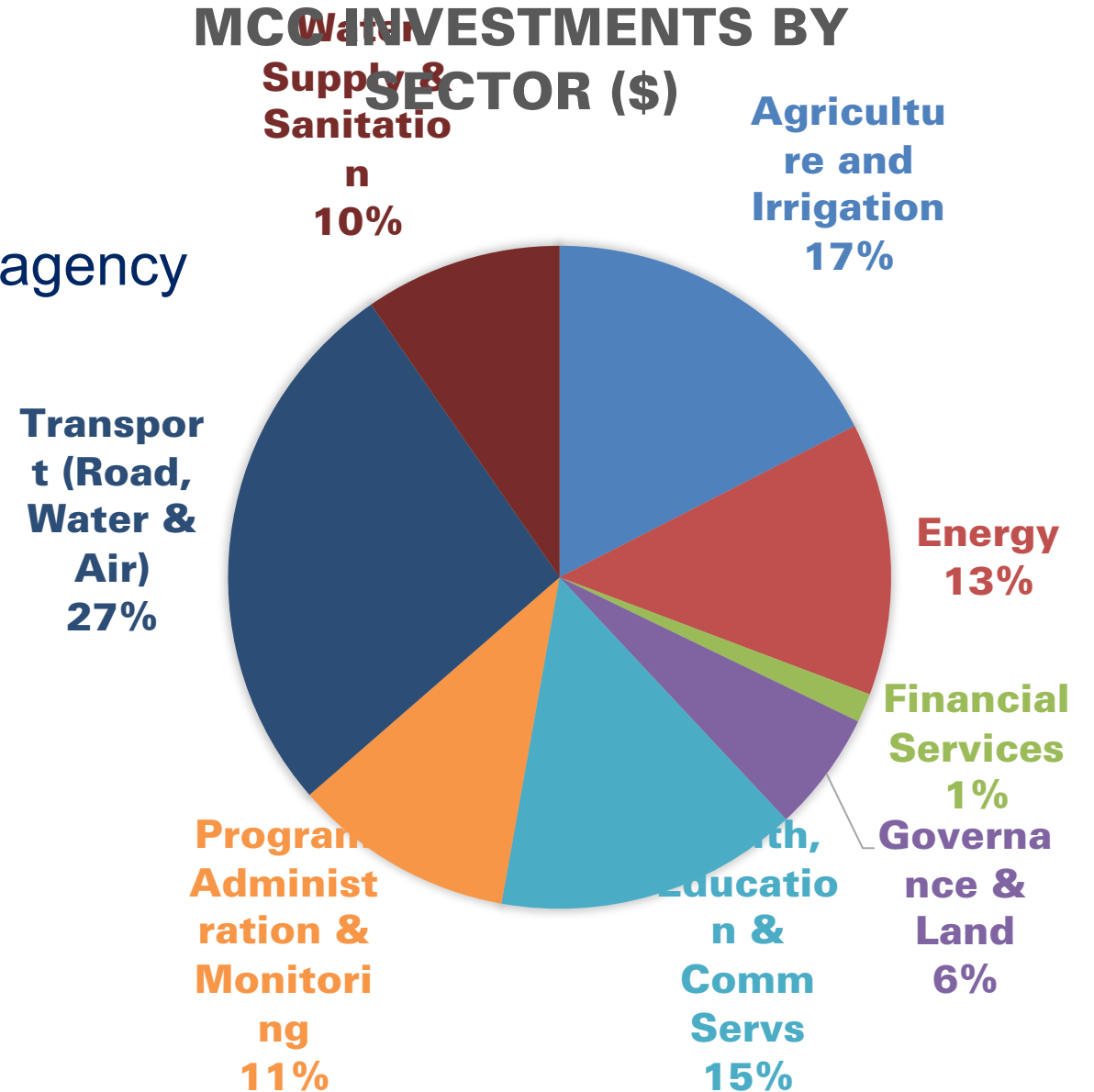
What is MCC?

A U.S. Government foreign assistance agency fighting to end global poverty.

All programs are:

- Designed using cost-benefit analysis
- Designed and implemented by country partners with oversight by MCC
- Independently evaluated

MCC INVESTMENTS BY SECTOR (\$)



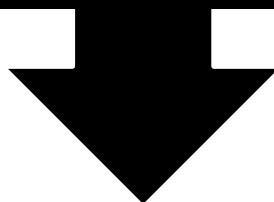
Project Management and International Development

- Work in challenging environments where flexibility is key
- Often manage at a distance or without direct control over outcomes
- Limited or outdated information
- Political pressure and conflicting priorities of implementer vs. funder



Integrated Program Management

IPM sets up our programs
for success.



Our tools



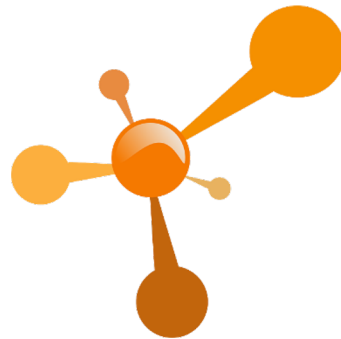


Putting project management in the context where development professionals found themselves operating daily was a way to make the connection between the challenges of their work and the tools that can help them solve them.

Desired Results- Competitive Simulation at MCC



Demonstrate utility of
PM tools



Improve
Understanding of
Others



Share Problems and
Create More Solutions



Build Knowledge
Together

What we've seen happen

- Increased adoption of PM tools and approaches introduced via games
- Improved transfer of knowledge across groups
- More debate and innovation
- High demand for more games!

"It put us in a position to understand the scope of decisions and see a broader range of perspectives than we normally have in our roles."

"This creates a platform for coaching later on because participants have been exposed to these new ideas in the context of their work"

What is Competitive Simulation?

- Using a situational model that reflects a real-world system
- Responsive to participant actions and the decisions they make as part of the play
- Facilitators guide the action and judges determine results
- Participants step out of their daily roles to compete

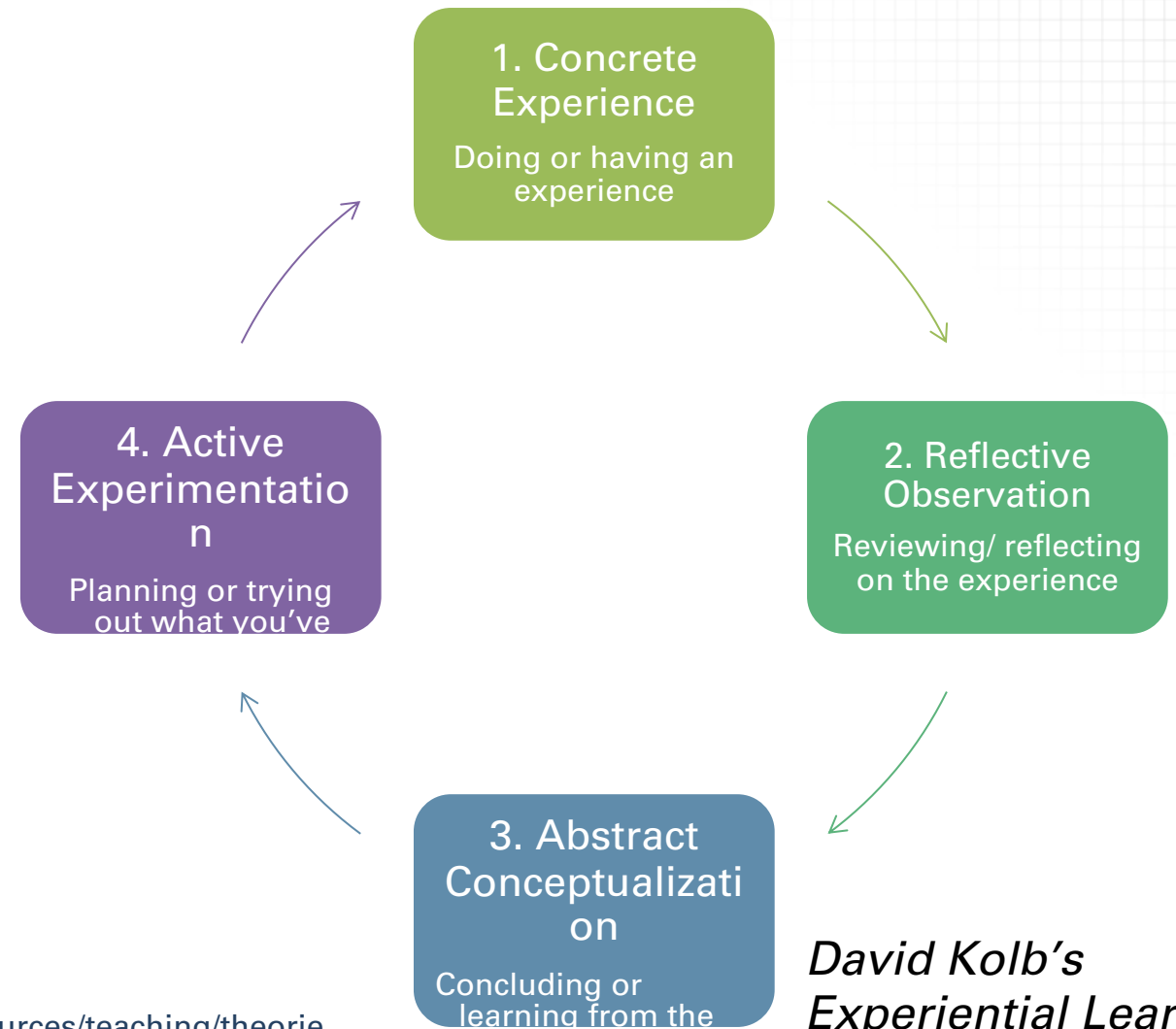


Adult Learning and Simulation

Interaction with others
Realistic environments
Complex problem-solving
Hands-on activities

VS.

Instructor-led
Classroom lecture
Test-driven



*David Kolb's
Experiential Learning
Theory*

<https://www2.le.ac.uk/departments/doctoralcollege/training/resources/teaching/theories/kolb>

Competitive Simulation and MCC

Pilot Game:

reducing silos and
developing
project-focused
organizational
structures

Infra

Sustainability Game:

organizational
structure, risk
response, RACI
matrix in
sustainability
planning

Environmental and Social Performance Game:

RACI
matrix, risk
response planning

Water and Sanitation in Schools Game:

Risk assessment,
contract
management

African Leadership Conference:

organizational
structure, RACI
matrix

Gender and Social Integration Game:

RACI
matrices, risk
reduction, contract
management

Executive Outcomes Game:

contract
management,
decision support
tools

A Game in 3 Parts:



1. Learning by Doing:
teaching project
management tools in
context



2. Reality hits:
Testing the tools and
demonstrating their
use



3. Wrap up:
Reflecting, making
conclusions, and
planning for future
application

SAMPLE GAME: GENDER AND SOCIAL INTEGRATION

Guyana Compact Description

- High poverty and low levels of literacy (particularly among girls)
- Regional disparities between two regions that will receive infrastructure investments

\$85 million compact designed to develop a more reliable electricity grid while increasing household access to electricity



Rural Electrification Project: \$25M
Transmission Infrastructure Project: \$60M



SAMPLE GAME: GENDER AND SOCIAL

Goal: Each Turn

Read & understand
instructions



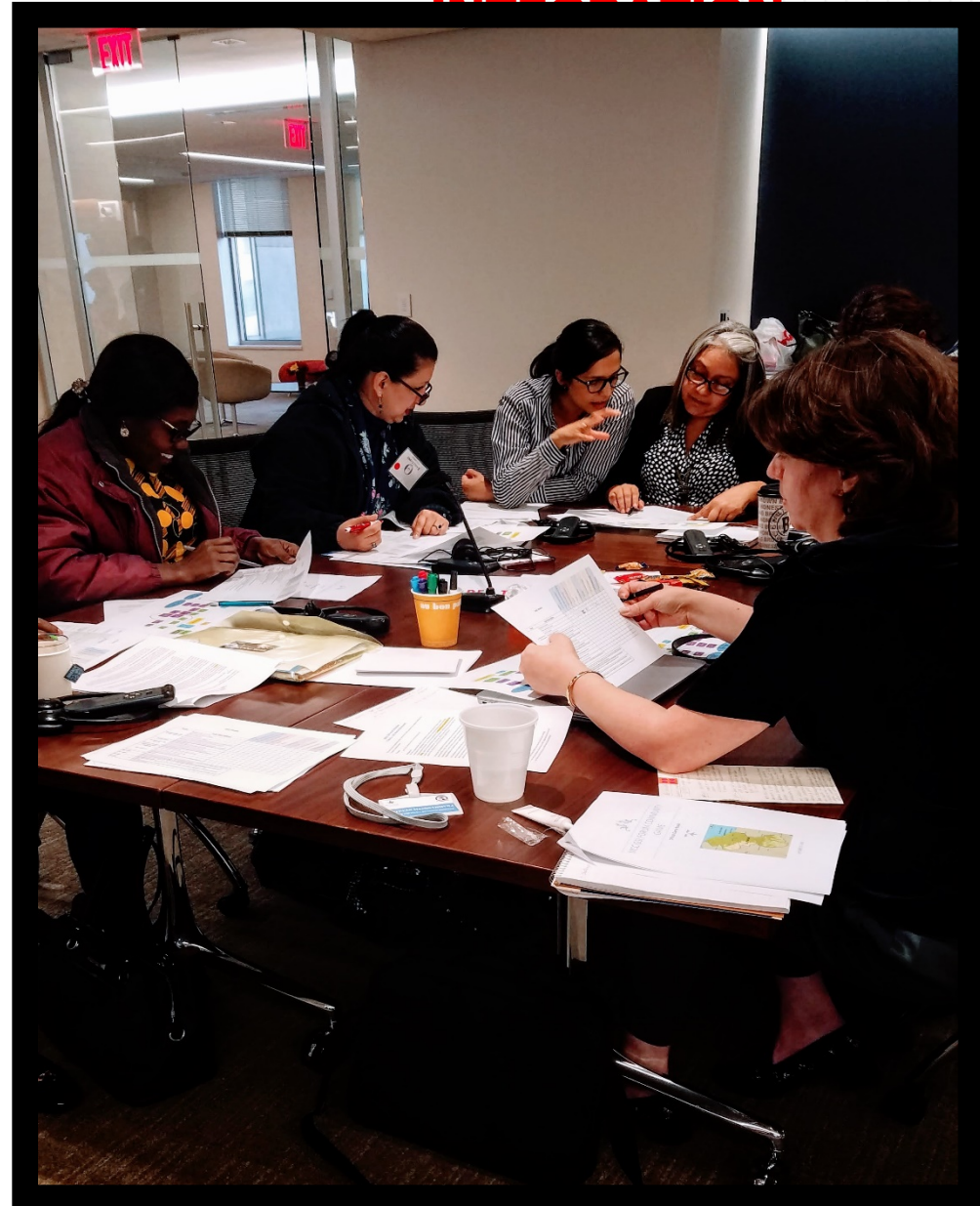
Team Creates
Solution



Presentation to
Judges and Peers



Respond to
Questions; Score



SAMPLE GAME: GENDER AND SOCIAL INTEGRATION

Turn 1

- Design a RACI matrix for project delivery
- Indicate decisional authority and communications protocols

Turn 2

- Identify and prioritize risks to project implementation
- Develop mitigation measures for top 3 risks

Turn 3

- Respond to scenario of underperforming contractor
- Identify how tools from rounds 1&2 informed response

SAMPLE GAME: GENDER AND SOCIAL INTEGRATION



Our Winners and the Judge's
Panel

The Way Forward at MCC

- Apply learning and continue to improve
- Move from game development to coaching
- Continue to develop games that reinforce good project management processes
- Spread the word and collaborate with others!



How to make competitive simulation work

- Start early! It can take us a few months to develop a game
- Keep it focused and simple to start
- Know what you want to get out of the simulation
- Create a believable simulated environment and give the game some stakes (prizes)
- Leave time for a debrief and identification of action items — this is where things get real
- Ask for feedback



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Questions?