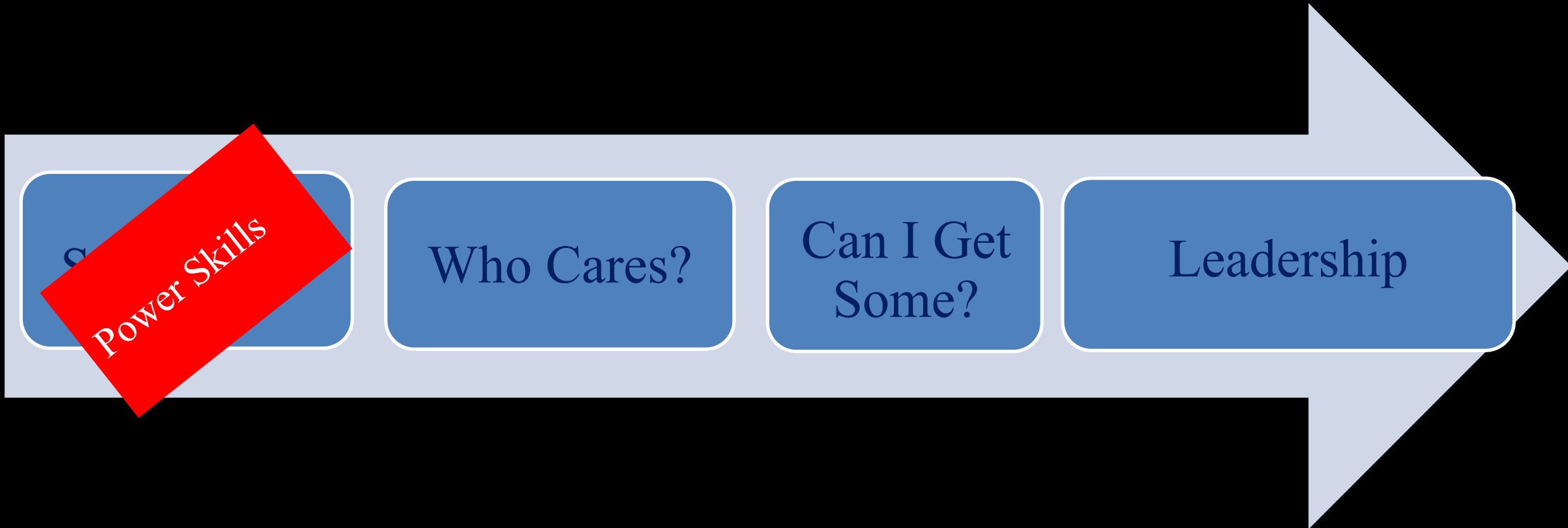




# Overview



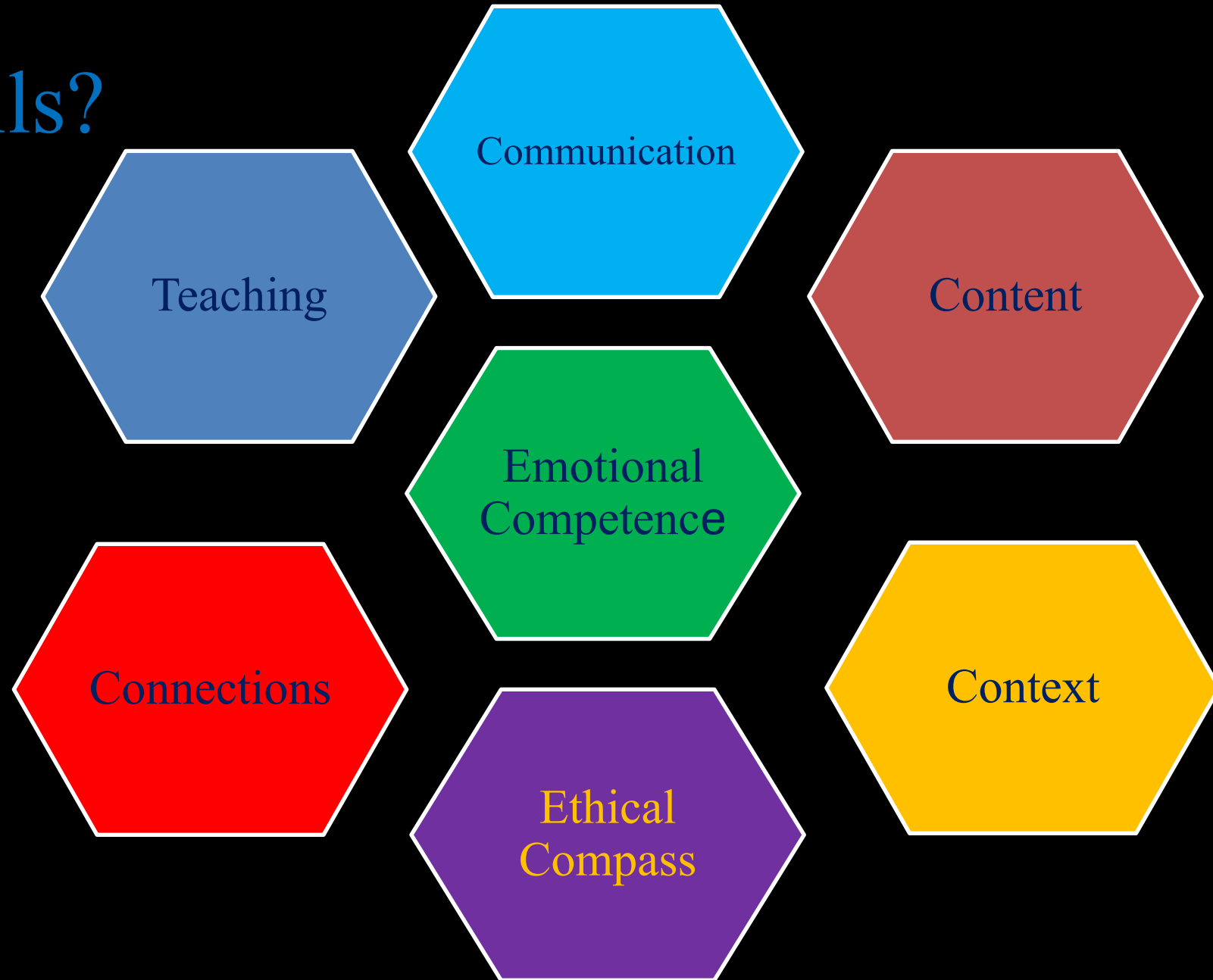
Power Skills

Who Cares?

Can I Get  
Some?

Leadership

# Soft Skills?



# Who Cares?

“The link between merit and success is forged through soft skills.”

**You do!**

AI will automate 10% of US jobs in 2019

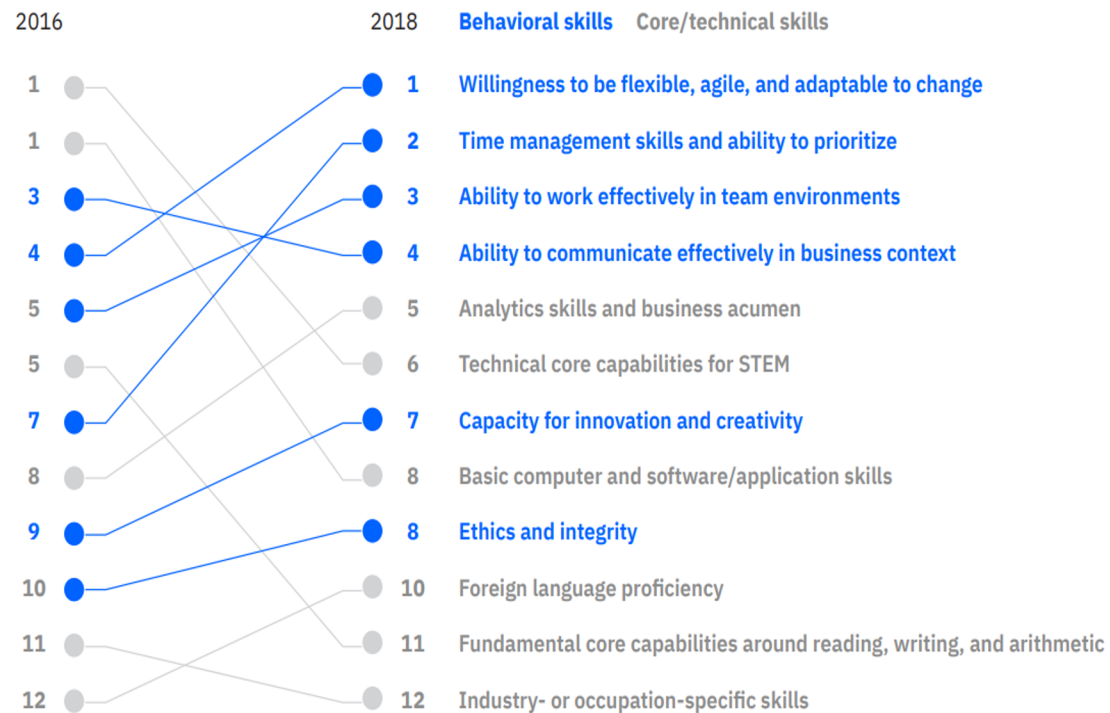
Possibly as much as 50% in the next decade.

60% of all occupations at risk to have 30% of job components automated

AI will automate routine, repetitive, raw cognitive processing of facts & information

# Which Ones are in Demand?

Executives now point to behavioral skills as the most critical for members of the workforce today



Sources: 2016 IBM Institute for Business Value Global Skills Survey; 2018 IBM Institute for Business Value Global Country Survey.

## 6 of the top 8 are behavioral skills

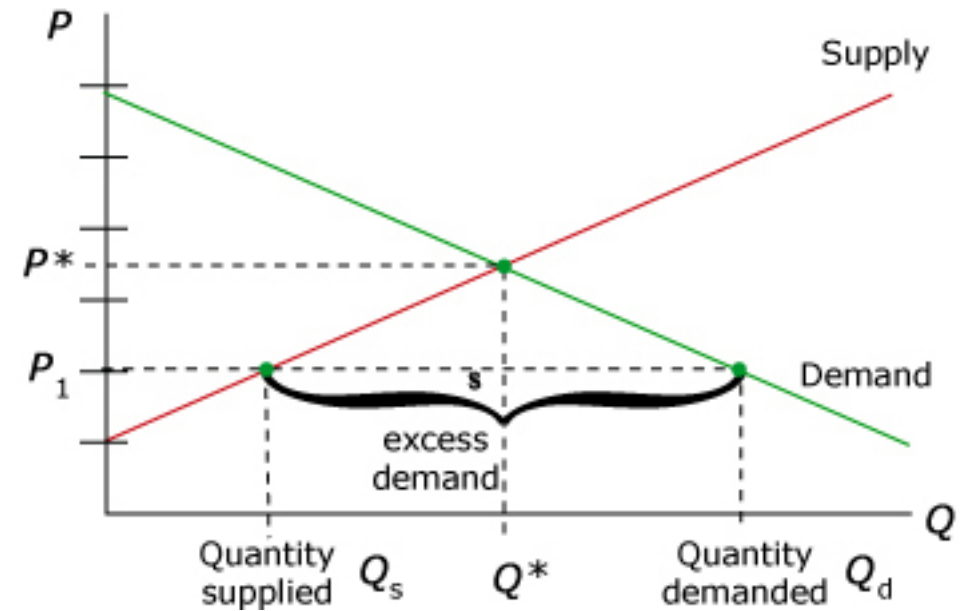
- Flexibility, Agility & Adaptability
- Time Management & Prioritization
- Work Well with Teams
- Communicate Effectively
- Innovate & Create
- Ethics & Integrity

Emotional intelligence is predicted to exceed technical skills as the must-have skill by employers.

# Why are They in Demand?

- Difficult to train on the job
- Portable, not industry specific
- Mediate technical skill delivery
- Difficult to automate, no cheap substitute available
- Required in environments of dynamic change, complexity, & globalization

Value increases when demand exceeds supply.



# Can I Get Some?

Build self-awareness

Engage personal change

Be humble

Continue to learn

Learn the science

Practice the skills

Become a great leader





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**Let's Get Happy: Happiness Drives  
Performance**

**Let's Get Started: Building Self-Awareness**

**Let's Get Personal: Working with Personality  
Type**

**Let's Get Emotional: Emotions & EI**

**Let's Get Strong: Strengths-based  
Management**

**Let's Get Principled: Values, Culture &  
Intelligent Disobedience**





Stay Tuned for  
Coming Attractions

# Questions?

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571-243-3596



**REMAIN  
CURIOUS  
AND  
KEEP  
LEARNING**



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*American Psychological Association 6th edition formatting by BibMe.org.*